

Industrial Development Corporation

The IDC is national development finance institution set up to promote economic growth and industrial development. The IDC is owned by the South African government under the supervision of the Economic Development Department. The Corporation's role is to enhance the industrial capability of South Africa, and the rest of the continent, thereby boosting economic growth and industrial development. The IDC does this by funding entrepreneurs starting new enterprises or supporting companies that want to extend existing operations.

Key Programs/Incentives	Incentive Details	How to access incentives/Eligibility Criteria
Manufacturing Competitiveness Enhancement Programme (MCEP)	Working Capital Facility - To assist manufacturing companies with working capital.	
	Working Capital Facility <ul style="list-style-type: none"> • Priced at a fixed rate of 4%; • Maximum term is 48 months, including moratorium; • First drawdown must occur within 6 months from approval date, no fees apply and • Limited to R50 million per applicant 	<ul style="list-style-type: none"> • Only available for working capital requirements; • Start-ups only considered for Black Industrialists' businesses; • Only applicable to manufacturers under Standard Industrial Classification Code 3; • Applicant may not contemplate workforce reductions during the term of the facility; • Applicant required to achieve BBBEE Level 4 within 24 months; • MCEP funds are blended at a leverage level of at least 20% funding from IDC; and • Pre and post Business Development provided at a maximum of R3 million per applicant.
	Plant & Equipment Facility - To provide finance to Black Industrialists for the acquisition of plant and equipment.	
Plant and Equipment Facility <ul style="list-style-type: none"> • Limited to R50 million per applicant; • Priced at a fixed rate of 4%; • Maximum term is 84 months, including moratorium; • First drawdown must occur within 12 months from approval date; • No fees apply; • MCEP funds are blended at a leverage level of at least 20% funding from IDC; and • Pre and post Business Development will be provided at a maximum of R3 million per applicant 	<ul style="list-style-type: none"> • Only applicable to Black Industrialists' businesses; Only available for plant and equipment requirements; • Applicable to start-up businesses, expansions and expansionary acquisitions; • Applicant may not contemplate workforce reductions during the term of the facility; • Only applicable to manufacturers under Standard Industrial Classification Code 3; • Applicant will be required to achieve BBBEE Level 4 within 24 months and • Applicant can be a start-up and existing businesses whose applications are geared to saving and/or creating jobs. 	

Key Programs/Incentives	Incentive Details	How to access incentives/Eligibility Criteria
UIF II	The partnership between the IDC and the UIF is an enabler of efficient coordination of economic activities in pursuit of job creation and balanced, shared and sustainable economic growth. The Fund will specifically be applied to job creating and job saving transactions	
	<p>Loans limited to:</p> <ul style="list-style-type: none"> • R150 million per transaction, where cost per job criterion applies. • Furthermore, a counterparty limit of R250 million applies; and • R120 million per transaction, minimum jobs criterion applies. Furthermore, a counterparty limit of R500 million applies. • Pricing is currently within the range from 8.64% to 10.94%. • Discounts from maximum pricing is based on the client's developmental scores, • BI status and job efficiency at the time of the application • (i.e. UIF II maximum pricing + Development Incentive (DI): BI + DI: development score + DI: job efficiency). • The UIF rate is to be fixed for a period of 7 years and thereafter IDC's normal risk-based pricing will apply, should the loan facility be longer than this period; • First drawdown must occur within: <ul style="list-style-type: none"> • -5 months from approval date for non-complex deals; and • -7 months from approval date for complex deals. 	<ul style="list-style-type: none"> • Applicant can be a start-up and existing businesses whose applications are geared to saving and/or creating jobs; <p>Job Creation/saving:</p> <ul style="list-style-type: none"> • Cost per job of up to R750 000 for the duration of funding – calculated using total project cost (total funding requirements of the project from all sources (i.e. the IDC, promoters, other funders, etc.) divided by the number of permanent jobs to be created and/or saved; or • Minimum of 150 jobs (cost per job does not apply). • Applicants need to demonstrate compliance with the UIF regulations and all successful applicants to provide confirmation of compliance • No double dipping • Transactions in distress (job saving) must not be paying dividends to its shareholders for the period of the loan.

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Small Enterprise Finance Agency

The Small Enterprise Finance Agency (SOF) Limited (sefa) provides financial products and services to qualifying SMMEs and Co-operatives, as defined in the National Small Business Act of 1996 and amended in 2004, through a hybrid of wholesale and direct lending channels within the following sectors:

- Services (including retail & wholesale trades and tourism);
- Manufacturing (including agro-processing);
- Agriculture (specifically land reform beneficiaries and contract-farming activities);
- Construction (small construction contractors);
- Mining (specifically small scale miners); and
- Green industries (renewable energy, waste and recycling management).

The agency is a wholly owned subsidiary of the Industrial Development Corporation Limited (IDC) and was founded on 1 April 2012 – in terms of Section 3 (d) of the Industrial Development Corporation Act, No. 22 of 1940 (IDC Act) – following a cabinet decision and the 2011 State of the Nation Address to merge the three agencies: Khula, the South African Micro-Finance Apex Fund and the IDC's small business funding into a single entity.

Sefa partners with businesses it assist; creating partnerships is an important element of sustainable development strategy. It enables the agency to provide financial and business support to numerous small, medium, micro and co-operative enterprises throughout the country, either to establish new enterprises or to grow existing ones.

Small enterprises can also access sefa's products through any of its intermediary or partnership channels such as:

- Commercial banks
- Co-operative financial institutions (CFIs)
- Micro-finance intermediaries (MFIs)
- Retail financial intermediaries (RFIs)
- Strategic partnerships and;
- Structured Finance Solutions (SFSs)

SMMEs and Co-operatives can get credit facilities from R500 up to R5-million when applying through any of sefa's intermediaries or partnerships.

For direct loans of R50 000 up to R5-million, SMMEs and Co-operatives can access this through regional offices, sefa co-location offices, branches and satellite offices nationally.

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Sector Incentives

Agri-processing Incentives

The Western Cape has a well-established food and beverage manufacturing sector, boasting some of the country's largest companies in the sector.

The regions vast and productive agricultural land with distinctive agricultural yields (including grapes, deciduous fruits and ostriches), its large international port, growing consumer population and a relatively strong skills base, makes it a very competitive location in which to base food and beverage manufacturing operations. South Africa's vineyards are mostly situated in the WesternCape near the coast. Currently up to 95,775 hectares of vines producing wine grapes are under cultivation over an area some 800km in length. There is a Wine of Origin scheme that demarcates production zones in the Cape Winelands into six officially demarcated regions.

The industry is one of the manufacturing industries in Western Cape which has a positive trade balance and is a very important earner of foreign exchange for the city. Recent growth in food and beverage exports provides reason to believe that the sector is well placed to realise the opportunities presented by growing demand for food and beverage products on the African continent.

The Western Cape's hosts competitive clusters in terms of the manufacture of spice and saucing products, the processing of fish products, the manufacture of grain mill products (especially cereals), beer brewing and soft drink production.

Food and beverage manufacturing is the largest of Cape Town's manufacturing industries, contributing 20% of Cape Town's GVA and formal employment.

Key Programs/ Incentives	Incentive Details	How to access incentives/Eligibility Criteria	Contact persons and Details
Aquaculture Development and Enhancement Programme (ADEP)	<p>The Aquaculture Development and Enhancement Programme (ADEP) is an incentive programme available to South African registered entities engaged in primary, secondary and ancillary aquaculture activities in both marine and freshwater classified under SIC 132 (fish hatcheries and fish farms) and SIC 301 and 3012 (production, processing and preserving of aquaculture fish). The grant is provided directly to approved applications for new, upgrading or expansion projects. The objective of programme is to stimulate investment in the aquaculture sector.</p> <ul style="list-style-type: none"> Funding is available for: Machinery and equipment (owned or capitalised financial lease); Bulk infrastructure; Owned land and/or buildings; Leasehold improvements; Competitiveness improvement activities and Commercial vehicles and work boats (owned or capitalised financial lease). The programme offers a reimbursable cost-sharing grant of up to a maximum of R30 million qualifying costs 	<p>Primary Aquaculture Operations</p> <ul style="list-style-type: none"> Brood stock operations; Seed production operations; Juvenile operations, incl. hatchery and nursery facilities; On-growing operations, incl. but not limited to rafts, net closures, net pens, cages, tanks raceways and ponds; <p>Secondary Aquaculture Operations</p> <ul style="list-style-type: none"> Primary processing for aquaculture (post-harvest handling, eviscerating, packing, quick freezing); Secondary processing for aquaculture (filleting, portioning, packaging); Tertiary processing for aquaculture (value adding: such as curing, brining, smoking, further value adding such as terrines, roulades, pates, paters) and Waste stream handling for aquaculture (extraction of fish oils, protein beneficiation, organic fertilizers, pet feeds, animal feeds) Ancillary Aquaculture Operations Aquaculture feed manufacturing operations; Research and Development projects related to aquaculture and Privately-owned aquaculture veterinary services (farm inspections, disease surveillance and control, histopathological analysis, etc. specifically for the aquaculture industry 	<p>Mr Paseka Masemula (Director) Tel: (012) 394 5021 pmasemula@thedti.gov.za</p> <p>Ms Esther Rasogo (Deputy Director) Tel: (012) 394 1229 erasogo@thedti.gov.za</p> <p>Mr Vuyo Ludidji (Assistant Director) Tel: (012) 394 1461 vludidi@thedti.gov.za</p>

Key Programs/ Incentives	Incentive Details	How to access incentives/Eligibility Criteria	Contact persons and Details
Agro-Processing Support Scheme (APSS)	<p>The Agro-Processing Support Scheme (APSS) aims to stimulate investment by the South African agro-processing / beneficiation (agri-business) enterprises. The investment should demonstrate that it will achieve some of the following: Increased capacity, employment creation, modernised machinery and equipment, competitiveness and productivity improvement and broadening participation.</p> <ul style="list-style-type: none"> The scheme offers a 20% to a 30% cost-sharing grant to a maximum of R20 million over a two- year investment period, with a last claim to be submitted within six months after the final approved milestone. The dti may consider an additional 10% grant for projects that meet all economic benefit criteria such as employment, transformation, geographic spread and local procurement. The maximum approved grant may be utilised on a combination of investment costs provided the applicant illustrates a sound business case for the proposed investment activities. Minimum qualifying investment size, including competitiveness improvement cost, will be at least R1 million. 	<p>An applicant must submit a completed application form and business plan with detailed agro-processing/ beneficiation activities, budget plans and projected income statement and balance sheet, for a period of at least three years for the project. The project/business must exhibit economic merit in terms of sustainability.</p> <ul style="list-style-type: none"> Any assets bought and taken into commercial use or competitive- ness improvements costs incurred before applying for the incentive will be considered as non-qualifying. For existing entities, submit latest financial statements, reviewed by an independent external auditor or accredited person, not older than 18 months. The approved entity may not reduce its employment levels from the average employment levels for a 12-month period prior to the date of application, and these employment levels should be maintained for the duration of the incentive period/ agreement 	<p>Ms Suzan Chiloane Tel: (012) 394 1208 Schiloane@thedti.gov.za</p> <p>Ms Semakeleng Mangwedi Tel: (012) 394 1073 smangwedi@thedti.gov.za</p> <p>Ms R Mmakau Tel: (012) 394 1618 rmmakau@thedti.gov.za</p>

Film Incentives

The Western Cape and in particular Cape Town is an internationally competitive film and media destination, with a growing number of international film makers making use of the destination's locations, facilities and services. The Province and City have a variety of world-class locations, studios, facilitation companies and specialised crew. There are approximately 5 000 identified City of Cape Town locations (Wesgro, 2016) and countless privately owned locations available to the Film and Media Sector. There are also over 9 000 erf's that the Provincial Government can release (following the permit limitations) for temporary film-making activities. These locations vary from city centre locations to mountainous and nature based locations, therefore providing flexibility for filmmakers wishing to shoot a multitude of locations in one destination. A number of architectural styles also exist. The Cape Town International Convention Centre (CTICC) the Cape Town Stadium, and Cape Town Civic Centre are all popular locations. The V&A Waterfront has its own permit office. Cape Nature and SANParks locations are also in close proximity.

Key Programs/Incentives	Incentive Details	How to access incentives/Eligibility Criteria	Contact persons and Details
Film and Television Production and Post-Production Incentive	<p>The South African Film and Television Production Incentive Programme is aimed at strengthening and promoting the country's film and television industry as well as contributing towards the creation of employment opportunities in South Africa. The incentive attract large-budget foreign-based films and television productions and post-productions that will contribute towards employment creation, and enhance the international profile of the South African film and television industry while increasing the country's creative and technical skills base.</p> <ul style="list-style-type: none"> The rebate is calculated as 35% of Qualifying South African Production Expenditure (QSAPE). An additional 5% of (QSAPE) is provided for productions hiring at least 30% of black South African citizens as HODs and procuring at least 30% of QSAPE from 51% South African black- owned entities which have been operating for at least a period of one year; with a cap of R50 million per project. 	<ul style="list-style-type: none"> Productions must have a minimum QSAPE of R2.5 million for all qualifying production formats and a minimum of R500 000 for documentaries; The applicant must submit a copy of the advance ruling at application stage for and a copy of the final ruling at claim stage; At least 14 calendar days and 50% of principal photography must be filmed in South Africa; for productions with a minimum QSAPE of R50 million, this requirement may be waived. The Director must be a South African citizen, unless the production requires the inclusion of an individual not covered by this clause, in which case approval may be given at the provisional approval stage. The writer and producer credits include South African citizens, unless the production requires the inclusion of an individual not covered by this clause, in which case approval may be given at provisional approval stage (either exclusive or shared collaboration credits). At least two highest-paid performers must be South African citizens, unless the production requires the inclusion of an individual who is not a South African citizen, in which case approval may be given at provisional certification stage. The majority of the film's HODs and key personnel must be South African citizens, unless the production requires the inclusion of an individual who is not a South African citizen, in which case approval may be given at provisional certification stage. The holding company and SPCV must achieve at least a level 3 and level 4 B-BBEE contributor status respectively, in terms of the B-BBEE Codes of Good Practice. <p>General conditions</p> <ul style="list-style-type: none"> The applicant must procure a minimum of 20% of qualifying goods and services from entities which are 51% black-owned by South African citizens and have been operating for at least one year. The applicant must complete and submit an application not early than forty-five (45) calendar days prior to the commencement of principal photography. The applicant must demonstrate that they adhere to an industry specific Code of Professional Standards that includes sexual harassment and health and safety protocols. The principal photography must not commence until an approval letter has been received from the dti. 	<p>Applications:</p> <p>Kesentseng Moche Tel: (012) 394 5830 kmoche@thedti.gov.za</p> <p>Claims:</p> <p>Zackie Sambo Tel: (012) 394 1185 ZSambo@thedti.gov.za</p>

<p>Foreign Film and Television Production and Post-Production Incentive (Foreign Film)</p>	<p>Production and post-production</p> <ul style="list-style-type: none"> Shooting on location in South Africa, the incentive will be calculated at 25% of Qualifying South African Production Expenditure (QSAPE), with a cap of R50 million. An additional incentive of 5% of QSAPE is provided for productions shooting and conducting post-production in South Africa, and utilising the services of a black-owned service company. <p>Post-production</p> <ul style="list-style-type: none"> Conduction post-production in South Africa, the incentive is calculated at 20% QSAPPE An additional 2.5% of Qualifying South African Post-Production Expenditure (QSAPPE) is provided for spending at least R10 million of post-production budget in South Africa (22.5% cumulative). Foreign post-production with QSAPPE of R15 million and above, the incentive is calculated at 25% of the QSAPPE. 	<p>Foreign-owned and South African qualifying post-production work with the QSAPE and must be:</p> <ul style="list-style-type: none"> A minimum of R15 million for all qualifying production formats. A minimum of R12 million for level one (1) B-BBEE contributor status service companies. At least 21 calendar days and 50% of principal photography must be filmed in South Africa; for productions with a minimum QSAPE of R100 million, this requirement may be waived. <p>Post-production</p> <p>Foreign-owned and South African qualifying post-production work with the QSAPE and must be:</p> <ul style="list-style-type: none"> A minimum of R15 million for all qualifying production formats. A minimum of R12 million for level one (1) B-BBEE contributor status service companies. At least 21 calendar days and 50% of principal photography must be filmed in South Africa; for productions with a minimum QSAPE of R100 million, this requirement may be waived. <p>Post Production</p> <p>The QSAPPE must be at least R1.5 million for all qualifying post-production activities:</p> <ul style="list-style-type: none"> The post-production activities must be carried out in South Africa for at least 14 calendar days, this requirement is waived provided that a 100% of the post-production is conducted in South Africa Applicant must have secured at least 80% of the total budget. The holding company and SPCV must achieve at least a level 3 and level 4 B-BBEE contributor status respectively, in terms of the B-BBEE Codes of Good Practice. <p>General conditions</p> <p>The applicant must procure a minimum of 20% of qualifying goods and services from entities which are 51% black-owned by South African citizens and have been operating for at least one year.</p> <ul style="list-style-type: none"> The applicant must complete and submit an application not early than 45 calendar days prior to the commencement of principal photography The applicant must demonstrate that they adhere to an industry specific Code of Professional Standards that includes sexual harassment and health and safety protocols. The principal photography must not commence until an approval letter has been received from the dti 	<p>Applications</p> <p>Eliya Ndou Tel: (012) 394 1748 ENdou@thedti.gov.za</p> <p>Claims:</p> <p>Zackie Sambo Tel: (012) 394 1185 zsambo@thedti.gov.za</p>
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South African Emerging Black Filmmakers	The objective of this incentive is to nurture and capacitate emerging black filmmakers to take up big productions and contribute towards employment opportunities.		
<ul style="list-style-type: none"> • A rebate of 50% on the Qualifying South African Production Expenditure (QSAPE). • The costs for the purchase of key production equipment may qualify once-off under this incentive programme to a maximum cost-sharing incentive of R2 million. 	<ul style="list-style-type: none"> • South African black-owned qualifying productions and documentaries with a total production budget of R500 000 and above. • A minimum of 75% of the total production budget (TPE) must be QSAPE. • Both the Director and Producer must be a Black South African citizen who are also credited for their role in the production. • The top writer and producer credits must include South African citizens either exclusive or shared collaboration credits. • The majority of the five (5) highest-paid performers must be South African citizens. • The majority (51%) of Heads of Departments (HODs) and key personnel must be black South African citizens. • Have been in existence, operational and involved in the film industry for at least six months, with at least a 10-minute trailblazer or short film produced. • Both the holding company and SPCV must achieve at least a level 2 B-BBEE contributor status respectively, in terms of the B-BBEE Codes of Good Practice. 	<p>Applications</p> <p>Eliya Ndou Tel: (012) 394 1748 ENdou@thedti.gov.za</p> <p>Claims:</p> <p>Zackie Sambo Tel: (012) 394 1185 zsambo@thedti.gov.za</p>	

Tax Incentive 12O - Exemption in respect of films

Production and Co-production Incentive.

a feature film;(b) a documentary or documentary series; or(c) an animation, conforming to the requirements stipulated by the Department of Trade and Industry in the Programme Guidelines for the South African Film and Production and Co-production Incentive.

(2) must be exempt from normal tax the receipts and accruals in respect of income derived from the exploitation rights of a film—

(a) if the National Film and Video Foundation has approved the film in terms of section 3 (c) read with section 4 (1) of the National Film and Video Foundation Act, 1997 (Act No. 73 of 1997), as a local production or co-production whereby a film is co-produced in terms of an international co-production agreement between the government of the Republic and the government of another country, which agreement must be subject to the Constitution;

(b)if income is derived from the exploitation rights of the film—(i)by a person who acquired the exploitation rights in respect of that film prior to the date that the principal photography of that film commenced; or(ii)by a person who acquired the exploitation rights in respect of that film after the date that principal photography of that film commenced but before the completion date of that film if consideration for those exploitation rights was not directly or indirectly paid or applied for the benefit of a person contemplated in subparagraph (i); and (c)to the extent that the income is received or accrues within a period of 10 years after the completion date of that film.(3) No exemption shall be allowed under this section to a person that is a broadcaster as defined in section 1 of the Broadcasting Act, 1999 (Act No. 4 of 1999), or any person that is a connected person in relation to that broadcaster.(4) (a) Any—(i)special purpose corporate vehicle; or (ii) collection account manager that - (aa) manages exploitation rights under a collection account management agreement; and(bb)is approved by the Minister for the purpose of this section by notice in the Gazette,must provide a report to the National Film and Video Foundation containing such information, within such time and in such manner as is prescribed by the Minister when income arising from exploitation rights of a film is distributed to a person within a period of 10 years commencing from the completion date of the film.(b) The National Film and Video Foundation must provide a report annually to the Minister in respect of all films approved in terms of subsection (2) (a) containing such information, within such time and in such manner as is prescribed by the Minister for a period of 10 years commencing from the completion date of a film if—(i) any income is received or accrues in respect of the film; and(ii)the income is eligible for the exemption under subsection (2).(5) (a) A taxpayer may deduct from the income of the taxpayer an amount in respect of any expenditure incurred to acquire exploitation rights in respect of a film in accordance with paragraph (b). The amount of the deduction contemplated in paragraph (a) is equal to the amount of any expenditure incurred as contemplated in that paragraph less any amount received or accrued during any year of assessment in respect of that film(c). No deduction may be made under this subsection to the extent that the expenditure was funded from a loan, credit or similar financing.(d) The deduction contemplated in paragraph (a) may only be made in any year of assessment commencing at least two years after the completion date of the film to the extent that the amount of expenditure incurred exceeds the total amount received by or accrued to that taxpayer in respect of the exploitation rights.(e) Subsection (2) and paragraph (a) of this subsection cease to apply to any income derived from a film in any year of assessment subsequent to the date of a deduction made under paragraph (a) in respect of that film.(6) (a) In addition to the exemption under subsection (2), any amount received by or accrued to a special purpose corporate vehicle by way of a grant payable by the State under the South African Film and Television Production and Co-production Incentive administered by the Department of Trade and Industry shall be exempt from normal tax subject to section 8 (4). (b) Where a special purpose corporate vehicle that received a grant contemplated in paragraph (a), or to whom such grant has accrued, pays the whole or any portion of the amount of the grant to another person pursuant to any exploitation rights in respect of that film, the exemption under this paragraph must also apply to the amount received by or accrued to that other person to the extent that the amount does not exceed any amount that the other person contributed to the production of the film.

IDC's Media and Audio Visual Incentives

The IDC aims to promote audience development, support local radio broadcasting and fund production and post production facilities. As well as the revisiting of the printing and advertising space as well as new platforms.

The IDC offers funding for the following:

- Motion pictures;
- Including feature films;
- Television series;
- Animation (content, VFX and gaming) and
- Documentaries

MAV Funding Areas:

Media Value Chain: (Studios, radio and production companies)

Content: (Film, Television, non-scripted and animated)

Funding Instruments:

Funding instruments to meet the needs of the business

- Debt/Equity or Quasi-Equity
- Bridging finance
- Venture capital

Funding requirements:

- A comprehensive business plan;
- Shareholders/owners are expected to make a financial contribution;
- The project/business must exhibit economic merit in terms of profitability and sustainability;
- Minimum of million;
- Script coverage, CV's of film staff and cast;
- Detailed production budget Finance structure, and Top sheet:
- IDC funds up to a maximum of 49% of the production budget. IDC to spend funds in South Africa and
- Proposed recoupment schedule.

National Film and Video Foundation

The National Film and Video Foundation provides film and video-related funding in the broad categories of Education and Training; Development (of feature films, documentaries and TV Concepts); Production (of feature films and documentaries) and Marketing and Distribution. Individuals, companies and organisations may submit funding applications to the NFVF in any of these four funding categories. Specific conditions are applicable in each funding category, and it is important for applicants to take careful note of these conditions before submitting an application.

The NFVF will accept proposals for film funding throughout the year. In each category of funding, only one application per organisation, individual or company will be considered. Funding may take the form of a grant, investment or loan. In addition to financial assistance, support mechanisms will be made available once funding is approved. Funding allocation to selected projects will vary according to the specific cash flow needs of the project.

- The NFVF uses the tiered approach for funding and this is to ensure that all levels of filmmakers, from emerging to experienced; benefit equitably from funding and programmes of the organisation. Information about the minimum number of projects that can be supported per financial year will be available on the NFVF website. The three tiers are categorised as follows:
- Fiction: Production and development
- Non Fiction: Production and Development
Marketing and Distribution

To ensure that funding is distributed as widely as possible, funding has been capped according to the various types of funds. The Council may lift a cap at its sole discretion according to the merits and needs of a project. Such exceptions will be dealt with on a case by case basis.

Development	Cap	Conditions
Fiction Feature	R200 000	R40 000 reserved for script editor
Documentaries Feature	R150 000/ R100 000 for Tier 3	R20 000 reserved for script editor/researcher when applicable
Short films		
TV formats	R200 000	
Animation	R250 000	R40 000 reserved for script editor and R50 000 for story boarding.
Production	Cap	Conditions
Fiction Features	R1 300 000	Tier 3 cannot apply for this funding.
Feature length documentaries	R350 000	Tier 3 cannot apply for this funding.
Short/TV Documentaries	R200000/R150000 for Tier 3	
TV Feature	R200 000	Only Tier 2 and Tier 3 are eligible for this funding.
TV Feature Non-Fiction	R200 000	
Animation	R1 300 000	Only Tier 2 are eligible for this funding.
Web-Series	R200 000	
Post Production	Cap	Conditions
Archive	R250 000	Projects that have received production funding from the NFVF are not eligible.
Fiction Post Production	R450 000	Projects that have received production funding from the NFVF are not eligible.
Non-Fiction Post Production	R120 000	Projects that have received production funding from the NFVF are not eligible.
Marketing & Distribution	Cap	Conditions
Markets and festival attendance	R29 000 per applicant	A maximum of 2 approvals only per Financial year - 1 for local & 1 for international attendance.
Marketing and distribution	R250 000	
National Film festival	R1 600 000	
Education & Training	Cap	Conditions
National bursary	100% tuition	Preference will be given to students enrolled at South African public tertiary institutions
International bursary	R250 000	Four bursaries only per academic year.
Training grant	R350 000 per project	

Funding Exclusions

The organisation does not fund the following:

- activities whose outcomes are solely directed towards the interests of a single employer supported by the Skills Development levy;
- capital expenditure including equipment; music and corporate videos;
- non-governmental organisations and other institutions or companies not primarily involved in the film and television industry;
- development and production of a television series; individuals or companies who are not South African citizens; a degree or diploma in performing arts whether at local or international tertiary institutions;
- training programmes primarily focussed on the performing arts; and
- persons or companies who have exhausted the annual prescribed limit for funding or who have not satisfactorily discharged of the contractual obligations on a previously funded project.

NEF and DAC Venture Capital Fund

In 2016, the Department of Arts and Culture (DAC) entrusted the National Empowerment Fund (NEF) through a tender process to manage the Venture Capital Fund (VCF) for a period of the 3 years with an allocated budgeted of R20 million (2016/2017), R30 million (2017/2018) and R50 million (2018/2019).

- The Venture Capital Fund is designed to support black entrepreneurs wishing to start or expand existing businesses
- The Fund seeks to redress past imbalances by addressing the lack of financing instruments for the creative industries, contributing to economic growth, and creating jobs.
- Loans are from R250 000
- The partnership is based on a 60:40 split, where the NEF provides 60% of the loan amount and DAC40%
- The interest on the NEF

ARTS AND CULTURE DOMAINS				
Performing Arts or performance & Celebration	Visual Arts & Crafts	Audio-Visual & Interaction Media	Design & Creative Services	Information, Books & Peers
Theatre	Fine Arts	Film	Fashion design	Books
Music	Photography	Video	Graphic design	Newspapers &
Dance	Crafts	TV	Interior design	Magazines
Festivals	Exhibitions	Radio	Furniture design	Other printed & electronic material
		Lighting & Sound	Landscape design	Book fairs & book clubs
		Stage	Architectural design	
			Advertising services	
			Advertising services	

How to access incentives/Eligibility Criteria

- Provide all funding agreements/ LOI
- Provide company documents including the tax and shareholding details
- Synopsis if the film
- Business plan to include the following
 - The collection agent agreements
 - Detailed financial projections based on sales estimates
 - Market analysis
 - Details of the distribution
 - Any agreements/ LOI's with the distributors
 - Breakdown of the use of funds for the entire film production
 - NFVF or any other accredited script writer report
 - Recoupment schedules
 - Timelines for the production and when you require the NEF to disburse
- Completion bond agreement or signed letter
- DTI documents or LOI

The Business Processing Outsourcing

The Western Cape is home to 61 percent of South Africa's BPO international clients. The industry continues to attract business from top firms across Europe, the United States and Australia.

The BPO sector is a major economic driver in Cape Town, accounting for 54 864 jobs contributing about 12bn to the regions annual GDP. In 2016, South Africa was named 'Offshoring Destination of the Year' at the Global Sourcing Association (GSA) awards in London. South Africa also received the National Outsourcing Association's (NOA) Skills Development Project of the Year award in 2014, the European Outsourcing Association's (EOA) Offshoring Destination of the year award in 2013, and the NOA's Offshoring Destination of the year award in 2012.

The industry contributed about 55 000 jobs to the total BPO industry in the country in 2016, 31 364 of which were domestic and 23 500 of which were offshore. In the same year, the Western Cape BPO Industry was dominated by the financial services (40%) and retail (17.2%) sector (BPESA, 2017). Of the industry's operations in the Western Cape, 59.9% are of an outsourcer nature and 40.1% are captive. The predominant markets it serviced in 2017 were the United Kingdom and Australia.

Key Programs/Incentives	Incentive Details	How to access incentives/Eligibility Criteria	Contact persons and Details
Global Business Services Incentive	The primary objective of the incentive is to create employment in South Africa through servicing offshore activities. The secondary objectives of the programme are to create employment opportunities for the youth (age 18-34 years); and contribute to the country's export revenue from offshoring services.		
	<p>The Global Business Services Incentive comprises of two components as follows:</p> <ul style="list-style-type: none"> • A base incentive, a three-tier differential incentive for non-complex jobs, complex and highly-complex jobs, based on the fully loaded cost per job. The base incentive is a five-year operational expenditure (OPEX) grant that tapers down in line with the narrowing cost gap between South Africa and other offshoring destinations. • A graduated bonus incentive, which is offered for greater job creation and sustainability, if the applicant exceeds certain annual offshore job creation targets 	<p>The applicant must:</p> <ul style="list-style-type: none"> • Be a registered legal entity in South Africa in terms of the Companies Act or the Companies Act, or the Co-operatives Act • Be a taxpayer in good standing and must in this regard provide a valid tax clearance certificate; • Be B-BBEE compliant in terms of the B-BBEE Codes of Good Practice, 2013 and submit a valid B-BBEE certificate of compliance or affidavit; • Pay a minimum wage of five thousand rand (R 5000) per month; or • In the case of inclusively hired resources, pay a minimum wage of four thousand rand (R 4000) per month for the first twelve months of employment; • Be involved in starting a new operation or in expanding an existing operation, in order to perform Global Business Services activities, which may be operated from more than one physical location in South Africa; • Submit an application for the incentive prior to the engagement of qualifying jobs; • Have secured at least a three-year fixed-term contract for offshore activities; • The project must be financially viable and a going concern. 	<p>Reshni Singh Tel: 012 394 1040 rsingh@thedti.gov.za</p> <p>Ms Mandi van Rensburg Tel: (012) 394 1046 Mbreecht@thedti.gov.za</p>

Key Programs/Incentives	Incentive Details	How to access incentives/Eligibility Criteria	Contact persons and Details
		<p>the dti will determine whether a project is eligible taking the following into account:</p> <ul style="list-style-type: none"> • For projects performing mostly (>50%) non-complex jobs (Tier-1), the project must create a minimum of 50 new offshore jobs within three years from start of operation and employ at least 80% youth as part of the approved project; • For projects performing mostly (>50%) complex and highly-complex jobs (Tier-2&3) combined, the project must create a minimum of 30 new jobs within three years from start of operation and employ at least 60% youth as part of the approved project; • The project must commence with operations and employment not later than six months from the date of incentive grant approval. Failure to reach this target date will lead to the cancellation or disqualification of the application, thus requiring the applicant to submit a revised application to reapply; • In case of a joint venture arrangement at least one of the parties must be registered in South Africa as a legal entity; • A pilot project that will result in an investment and creation of jobs within the six-month trial period <p>Compliance with all other statutory regulations, where applicable</p> <ul style="list-style-type: none"> • All applicants should meet the minimum health and safety regulations; • Where an applicant is in the process of acquiring the necessary permits, proof of considerations by the relevant authorities must be submitted; • Failure from an applicant to meet these standards will deem the project ineligible to receive support from this incentive and as such approvals will be cancelled. 	

Competitive Incentives

The dti's mission is to promote structural transformation, towards a dynamic industrial and globally competitive economy. Provide a predictable, competitive, equitable and socially responsible environment, conducive to investment, trade and enterprise development. Provide a predictable, competitive, equitable and socially responsible environment, conducive to investment, trade and enterprise development and continually improve the skills and capabilities of the dti to effectively deliver on its mandate and respond to the needs of South Africa's economic citizens.

Key Programmes/Incentives	Incentive Details	How to access incentives/Eligibility Criteria	Contact person and details
Black industrialist Scheme	<p>The DTI's Black Industrialists Scheme (BIS) incentive programme of the Black Industrialist Policy, aims to promote the participation of black industrialists as manufacturers in key sectors as identified in Industrial Policy Action Plan (IPAP).</p> <p>The BI Policy targets entities that have extensive experience, operations and track record in their respective or envisaged industrial sectors and value chains, that can become real players in domestic and or global markets within 10 years of being in the programme through :</p> <ul style="list-style-type: none"> • New operation or business start-up • Current business expansion • Acquisition of an existing <p>Capital Costs</p> <ul style="list-style-type: none"> • Machinery and Equipment (owned or capitalised financial lease), tools, jigs and dies and forklifts, at cost and will also include green technology, energy and resource efficiency equipment. • Owned and leased (capitalised lease) factory buildings, at cost. The investment in qualifying buildings must either constitute newly acquired buildings or the acquisition of an existing building at cost. • Commercial vehicles (owned or capitalised financial lease) are only eligible if such vehicles are to be used for commercial purposes linked to the production process. This includes vehicles such as for collection, delivery and distribution of goods. <p>Investment Support</p> <ul style="list-style-type: none"> • Feasibility Studies <p>Post Investment Support</p> <ul style="list-style-type: none"> • Specialised technical training will be supported in selected areas identified by the BI with the assistance of the Development Finance Institutions. 	<ul style="list-style-type: none"> • Be a registered legal entity in South Africa in terms of the Companies Act, or the Companies Act, or the Close Corporations Act or the Co-operatives Act • Be a taxpayer in good standing and must, in this regard provide a valid tax clearance certificate at assessment as well as before the grant is disbursed. • Be involved in starting a new operation or in expanding or upgrading an existing operation or the acquisition of an existing business/ operation. • Be aligned to the productive sectors of the • Have greater than fifty percent (>50%) shareholding and management control. • Have a valid B-BBEE certificate of compliance. • Be directly involved in the day-to-day running of the operation and must have requisite expertise in the sector. • Have a project with a minimum investment of (R30m). • Undertake a project which should result in securing or increasing direct employment. 	<p>Mr Gabriel Makonxa Tel: (012) 394 1438 gmakhonxa@thedti.gov.za</p> <p>Ms Pearl Mphahlele Tel: (012) 394 3048 Pemphahlele@thedti.gov.za</p>

Key Programmes/Incentive s	Incentive Details	How to access incentives/Eligibility Criteria	Contact person and details
	<ul style="list-style-type: none"> Mentorship guidance will include financial management, operations and production planning, human resource development, administration, marketing and business continuity services. Cost sharing grant ranging from 30% to 50% to approved entities to a maximum of R50 million. Quantum of grant depends on: level of black ownership, management control and the project value. <p>The maximum grant of R50 million may be utilised for:</p> <ol style="list-style-type: none"> Capital investment costs; Feasibility studies towards a bankable business plan (to the maximum of 3% of projected investment project cost); Post-investment support (to the maximum of R500 000); and Business Development Services (to the maximum of R2 million) 		
Black Business Supplier Development Programme (BBSDP)	<p>To assist black-owned SMEs to improve their competitiveness and sustainability through targeted interventions.</p> <ul style="list-style-type: none"> Cost-sharing grant of up to R1 million: R800 000: machinery, tools & equipment on 50:50 cost-sharing basis R200 000: business development & training intervention on 80:20 cost sharing basis (the DTI pays 80% of the grant and the enterprise contributes 20%) 	<ul style="list-style-type: none"> Majority black-owned (51%) Fifty per cent management positions held by black people (historically disadvantaged individuals) Have a turnover of R250 000 to R35m per annum must be registered with SARS for VAT Be operating for one year / provide proof of a contract/tender Be operating and trading for at least one financial year at the sole discretion of Department of Small Business Development, an enterprise that has been operational/ registered for less than a year may be considered for this incentive, provided that the enterprise can supply sufficient evidence to service a tender/contract. Be incorporated and registered in South Africa in terms of the Co-operatives Act of 2005 	<p>Mr. Gabriel Makhonxa Tel: 012 394 1438 gmakhonxa@thedti.gov.za</p>
Support Programme for Industrial	<p>The Support Programme for Industrial Innovation (SPII) is designed to promote technology development in South Africa's industry, through the provision of financial assistance for the development of innovative products and/or processes. SPII is focussed specifically on the development phase, which begins at the conclusion of basic research and ends at the point when a pre-production prototype has been produced.</p> <p>The SPII offers two schemes namely, the:</p> <ol style="list-style-type: none"> SPII Product Process Development (PPD) Scheme; and SPII Matching Scheme. 		

Key Programmes/Incentive s	Incentive Details	How to access incentives/Eligibility Criteria	Contact person and details
	<p>The qualifying costs in SPII are as follows:</p> <ul style="list-style-type: none"> • Personnel Related Costs; • Travel Expenses (defined maximum); • Direct Material; • Capital Items and Tooling; • Software (not general software); • Documentation; • Testing and Trials; • Licensing Costs; • Quality Assurance and Certification; • Patent Costs; and • Subcontracting and Consulting. <p>The product process development scheme:</p> <ul style="list-style-type: none"> • Provides financial assistance to small, very small and micro-enterprises and individuals in the form of a non-repayable grant. A percentage of qualifying' costs incurred in the pre-competitive development activities associated with a specific project • Scheme limit - R2 million (maximum grant) • 0% – 25% BEE ownership - 50% of 'qualifying' costs incurred • 25.1% -50% BEE ownership OR > 50 ownership by women/ people with disabilities -75% OF "qualifying costs incurred" • >50% BEE ownership - 85% of qualifying cost incurred <p>The matching scheme:</p> <ul style="list-style-type: none"> • Provides financial assistance to all enterprises and individuals in the form of a non-repayable grant. A percentage of qualifying' costs incurred in the development activities of a specified development project. • Scheme limit – R5 million (maximum grant) • 25.1% -50% BEE ownership OR > 50 ownership by women/ people with disabilities -75% OF "qualifying costs incurred" • >50% BEE ownership - 75% of qualifying cost incurred 	<p>Criteria</p> <ul style="list-style-type: none"> • Development should represent significant advance in technology; • Development and subsequent production must take place within South Africa; • Intellectual Property to reside in South African registered company; • Participating businesses should (must) be South African registered enterprises; • Government funded institutions (e.g. CSIR) do not directly qualify for support but may participate as subcontractor(s) and; • No simultaneous applications from the same company. 	<p>Enquiries Moshiane Maseko Tel (012) 394 1811 spienquiries@thedti.gov.za</p> <p>Applications Mahlatsi Ndhlovu +27 12 394 1255</p>

Key Programmes/Incentive s	Incentive Details	How to access incentives/Eligibility Criteria	Contact person and details
Strategic Partnership Programme (SPP)	<p>The objective of SPP to encourage large private sector enterprises in partnership with Government to support, nurture and develop SMEs within the partner's supply chain or sector to be manufacturers of goods and suppliers of services in a sustainable manner. The intention of the programme is to support Broad- Based Black Economic Empowerment (B-BBEE) policy through encouraging businesses to strengthen the element of Enter and Supplier Development (ESD) of the Codes of Good Practice. SPP will be available on a cost-sharing basis between Government and the strategic partner(s). It is available for infrastructure and business development services necessary to mentor and grow enterprises.</p> <ul style="list-style-type: none"> • Machinery, equipment and tools; • Infrastructure linked to the strategic partner's supplier development initiative • Product or service development; • Information and Communication Technology (ICT); • Operational costs • Business development services • The grant approval will be based on projections for the first year at application stage whereas the approval for subsequent year(s) will be dependent on the review of actual performance of the preceding year against agreed milestones. • All payments will be made directly to the strategic partner's established Special Purpose Corporate Vehicle (SPCV) or a set-up cost centre. • The grant approval is capped at a maximum of R15 million (vat inclusive) per financial year over a three (3) year period towards qualifying costs, based on the number of qualifying suppliers and is subject to the availability of funds • SPP offers a cost-sharing support of 50:50 towards manufacturing projects and 70:30 for projects that support manufacturing supply chain related services and deemed strategic by the dti. 	<ul style="list-style-type: none"> • Legal entity/ Company/ Close Corporation/ Co-operative/Industry Association <ul style="list-style-type: none"> – An entity with a minimum turnover of R100 million per annum for at least two (2) consecutive years at application stage confirmed by the latest available audited financial statements. • An Industry association registered in terms of paragraph 4.1.1 above, representing interests of member manufacturing companies. <ul style="list-style-type: none"> – An association with five (5) or more registered legal entities – An association which can organise itself for this purpose and must in this regard provide a letter(s) of commitment from manufacturer(s) that controls and/or has a direct influence in the market/manufacturing value chain to be developed. • A taxpayer in good standing and must be in this regard provide a valid tax clearance certificate. • In compliance with the requirements of B-BBEE and must provide a valid certificate of B-BBEE Compliance. • 60% of total SME's supported by the strategic partner programme should at least be 51% owned by black south African citizen(s). • Committed to the strategic partnership by having a corporate interest in supplier development and must in this regard provide a market access plan for the SME's to be developed or off-take agreement(s). 	<p>Maki Mohoje Tel: (012) 394 1227 mmohoje@thedti.gov.za Zuko April Tel: (012) 394 1137 Zapril@thedti.gov.za</p>

Trade and Investment Incentives

Key Programmes/Incentive s	Incentive Details	How to access incentives/Eligibility Criteria	Contact person and details
<p>Sector Specific Assistance Scheme (SSAS)</p> <p>Emerging Exporters (EE)</p>	<p>The Sector Specific Assistance Scheme is a reimbursable cost-sharing incentive scheme whereby financial support is granted to organisations supporting the development of industry sectors and those contributing to the growth of South African exports.</p> <ul style="list-style-type: none"> A reimbursable cost-sharing incentive scheme Organisations supported include Export Councils, Joint Action Groups, Industry Associations and those involved in the aimed at the development of emerging exporters <p>Components of SSAS:</p> <ul style="list-style-type: none"> Generic Funding (administered by TISA) Project Funding (administered by IDAD) Project Funding for the Emerging Exporters (administered by IDAD) <p>Nature of Projects:</p> <ul style="list-style-type: none"> Have a pre-determined outcome, a defined or short-term time frame and measureable milestones Must be essentially developmental or promotional in nature Should benefit the sector as a whole in terms of the SSAS objectives SSAS funding of non-profit business organisations in sectors and sub-sectors of industry prioritised by the 	<p>Eligible entries:</p> <ul style="list-style-type: none"> -Export Councils established through application to the dti particular industry or industries on a national level. -Industry Associations, which are representative of sectors or sub-sectors of industry prioritised for development and promotion by the dti, as determined by the relevant Customised Sector Desk and Export Promotion Unit. -Joint Action Groups (JAGS), which are groups of three or more entities. This group seeks to co-operate on a project in a particular sectors or sub-sector of industry prioritised for development and promotion by the dti. -Provincial investment and economic development agencies. -Business chambers. Small Enterprise Development Agency (seda). - Local municipalities. - Metropolitan councils 	<p>Mr James Koko (Deputy Director) Tel: (012) 394 1037 jkoko@thedti.gov.za</p> <p>Mr Sefako Makgoba (Assistant Director) Tel: (012) 394 1121 smakgoba@thedti.gov.za</p> <p>James Koko Tel: (012) 394 1037 jkoko@thedti.gov.za</p> <p>Donald Mabusela Tel: (012) 394 1716 DMabusela@thedti.gov.za</p> <p>Phindile Skosana Tel: (012) 394 1330 PSkosana@thedti.gov.za</p>

Key Programmes/Incentive s	Incentive Details	How to access incentives/Eligibility Criteria	Contact person and details
Export Marketing & Investment Assistance (EMIA)	<p>The Export Marketing and Investment Assistance (EMIA) scheme develops export markets for South African products and services and to recruit new foreign direct investment into the country.</p> <p>Benefits:</p> <p>Individual Exhibition Participation</p> <ul style="list-style-type: none"> • Transport of samples, rental of exhibition space, construction of stands, interpretation fees, internet connection, telephone installation, subsistence allowance, return airfare, exhibition fees up to a maximum of R45000 <p>Primary Market Research & Foreign Direct Investment</p> <ul style="list-style-type: none"> • Return airfare, subsistence allowance, transport of samples and marketing material <p>Individual Inward Missions</p> <ul style="list-style-type: none"> • Registration of a patent in a foreign market: 50% of the additional costs capped at R100000pa, return airfare and subsistence allowance, rental of exhibition space 	<p>Eligible Enterprises:</p> <ul style="list-style-type: none"> • SA manufacturers and exporters • SA export trading houses representing at least 3 SMMEs/Historical Disadvantaged Individuals-owned businesses • SA commission agents representing at least 3 SMMEs/HDI-owned businesses • SA exports councils, industry associations and JAGs representing at least 5 South African entities 	<p>Director: Mr Ernest Moagi Tel: (012) 394 1961 emoagi@thedti.gov.za</p> <p>Deputy Director: Ms Mangi Kekana Tel: 012 394 1044 mkekana@thedti.gov.za</p> <p>Assistant Director: Ms Judith Snyman Tel: 012 394 1035 jsnyman@thedti.gov.za</p>

Infrastructure Incentives

Key Programmes/Incentives	Incentive Details	How to access incentives/Eligibility Criteria	Contact person and details
Capital Projects Feasibility Programme (CPFP)	<p>The Capital Projects Feasibility Programme (CPFP) is a cost-sharing grant that contributes to the cost of feasibility studies likely to lead to projects that will increase local exports and stimulate the market for South African capital goods and services.</p>		
	<p>The primary objectives of the programme is to facilitate feasibility studies that are likely to lead to high-impact projects which will stimulate value-adding economic activities in South Africa as this will have greater impact on the country's industrial policy objectives.</p> <p>The secondary objectives of the programme include:</p> <ul style="list-style-type: none"> • Attracting high levels of domestic and foreign investments; • Strengthening international competitiveness of South African capital goods sector and allied industries; • Creating sustainable jobs in South Africa; • Creating a long-term demand for South African capital goods and services; • Stimulating project development in Africa and in particular the Southern African Development Community (SADC) countries as well as support for the objectives of the New Partnership for Africa's Development (Nepad); • Stimulating upstream and downstream linkages with SMMEs and BEE companies. <p>The grant is capped at R8 million to a maximum of 50% of the total costs of the feasibility study for projects outside Africa and 55% of the total costs of the feasibility study for projects in Africa.</p>	<ul style="list-style-type: none"> • South African registered legal entity. A foreign entity will only be considered if it partners with a South African registered entity and the application is submitted by the South African entity. <p>Studies that fulfill the following non-financial criteria will be eligible to apply for a grant through the programme:</p> <ul style="list-style-type: none"> • new projects, expansion of existing projects and the rehabilitation of existing projects; • the programme that is anticipated to emerge from the feasibility study must fulfil the objectives of the programme; • the minimum local content should be 50% for goods and 70% for professional services which remains at the discretion of the Adjudication Committee; • projects can be situated anywhere in the world (excluding South Africa); • the project must have an adequate chance of being declared a success. • Additional evaluation criteria which can be considered as motivational factors about the project which may result in: <ul style="list-style-type: none"> • A positive impact on other developmental aspects including job creation, skills development, linkages with small, medium and micro enterprises etc. • A minimum of 10% of the total professional services involved during the feasibility study should be sub-contracted to South African black-owned professionals/entities; • A clear detailed time period within which the project emanating from the feasibility study will be realised; • Buy-in and other sources of funding from private and public sector organisation(s) to realise the project. 	<p>Mr Donald Mabusela (Director) Tel: 012 394 1716 dmabusela@thedti.gov.za</p> <p>Mr James Koko (Deputy Director) Tel: 012 394 1037 jkoko@thedti.gov.za</p> <p>Mr Alpheus Mahlanya (Assistant Director) Tel: 012 394 1463 AMahlanya@thedti.gov.za</p>

Technology Innovation Agency

TIA is a national public entity that serves as the key institutional intervention to bridge the innovation chasm between research and development from higher education institutions, science councils, public entities, and private sector, and commercialisation.

Key Programs/Incentives	Incentive Details	How to access incentives/Eligibility Criteria	Contact persons and Details
Innovation Skills Development	<p>FUTURE 500 Innovators - Internships for future skills and work-based learning -fast track development and employability in technology organisations Next Generation 100 - development of entrepreneurial capacity by turning theoretical research and innovation into successful technology opportunities -knowledge/skills transfer in technology entrepreneurship through mentorship and opportunities for local and global venture capital funding Systemic Level and Social Innovation -</p> <p>At a systemic level, ISD impacts in the triple helix model by attracting new partners from industry, government, academia, and communities for social impact.</p>		
Youth Technology Innovation Fund (YTIF)	<ul style="list-style-type: none"> • Prototype development at TIA Technology Stations and Technology Platforms; • Intellectual Property Protection; Testing and Product Certification; • Stipend per person per annum for up to four people, for use towards establishing an enterprise; Business coaching; and • Incubation services for two years at an incubator recognized by TIA • Purpose is assist HEIs, SCs and SMMEs to advance their research outputs and ideas to develop proto- types, proof of concept and • business cases that could be used for further development • Higher Education Institution(HEI) • Small, Medium and Micro Enterprise (SMME) Seed Fund • To fund University and Science Council – linked innovators and entrepreneurs • Outcomes of basic research • Supports the intended impact of the IPR Act • Contracted partnership with every HEI (through TTO and RO) • To fund University and Science Council – linked innovators and entrepreneurs • Outcomes of basic research • Supports the intended impact of the IPR Act Contracted partnership with every HEI (through TTO and RO) • TIA implements the SMME Seed Fund Programme to enable and support technological innovation and entrepreneurship among qualifying SMMEs based in the various Provinces of South Africa. • Grant funding up to R 650 000 per application TRL 3 to 7 No basic research • Alignment with fundable activities • SMMEs SFP have to have a valid Tax clearance certificate for the company or individual applying in their own capacity. 	<ul style="list-style-type: none"> • Be a South African or have permanent residency • Be between the ages of 18 to 30 • Should not have received funding from TIA before Technology innovativeness • Prove socio-economic impact • Project scope less than a one million rand 	

<p>Technology Innovation Cluster Programme (TICPS)</p>	<p>The unit aims to fund technology development by facilitating an enabling environment for the advancement of technology innovation and commercialisation by adopting a value chain approach and catalysing collaborations amongst value chain players, such as public research institutions, entrepreneurs, companies, suppliers and manufacturers, both competing and co-operating in a particular industry.</p> <p>Funds technology development in a programmatic framework to improve the competitiveness of local technology-based industries</p> <p>Identifies and supports key interventions within the value chain and ecosystem to accelerate commercialization of technologies and facilitate transfer to industry</p> <p>Facilitates the creation and expansion of local manufacturing/production capacity</p> <p>Enhances the collaboration and networking among private sector industry, SMMEs and academia to leverage local excellence and expertise</p> <p>Enables the provision of incubation services in order to encourage and stimulate interest to commercialize developed intellectual property</p> <p>Leverage funds including international funding sources.</p>		
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Small enterprise Development Agency

Seda's mission is to develop, support and promote small enterprises throughout the country, ensuring their growth and sustainability in co-ordination and partnership with various role players, including global partners, who make international best practices available to local entrepreneurs. SEDA is mandated to implement government's small business strategy; design and implement a standard and common national delivery network for small enterprise development; and integrate government-funded small enterprise support agencies across all tiers of government.

Key Programs/ Incentives	Incentive Details	How to access incentives/Eligibility Criteria	Contact persons and Details
Export development programme	The Export Development Programme aims to develop and generate export-ready small enterprises that are globally competitive and able to grow markets both locally and internationally.		
	<p>The Programme consist of: Assess-ments</p> <p>Trainings Workshops</p> <p>Export development assistance Promotional support</p>	<ul style="list-style-type: none"> Product/services should have a niche or competitive edge; A market match should exist for the product/services; Enterprise must be committed to develop an export market; Enterprise should have access to finance; Enterprise should have internal capacity for additional markets; and Business Advisor should recommend participation based on his/her own experience and assessment. 	
Seda Supplier Development Programme (SDP)	Seda Supplier Development Programme (SDP) - is aimed at strengthening the performance of supplier firms by enabling them to acquire the skills and capabilities required to make them globally competitive. The programme attempts to raise awareness on opportunities available to supply to corporates and state owned enterprises. The programme also assists them to reduce the costs of supply.		
	<ul style="list-style-type: none"> Capacitate SMME participants so that they have the ability to do business with corporate sector entities; Provision of a platform for SMMEs to access potential business opportunities provided by big businesses; Improve growth and diversification through procurement; and facilitate localised supply chains. 	<p>The programme targets SMMEs that have gone past the start-up phase and the potential to become suppliers of goods and services to state owned enterprises, government and the private sector.</p> <p>Client participation is customized to the buyer's needs;</p> <p>Clients' eligibility to participate in the programme is determined by the buyer; and Seda will be involved in the selection process of beneficiation to participate in the programme.</p>	<p>Bongani Gwamanda</p> <p>Tel: (012) 441 1023</p> <p>Email: bgwamanda@ seda.org.za</p>
Seda Enterprise Development Tools	These are day to day services provided at Seda branches to businesses which can lead qualifying SMMEs to access other programmes offered at Seda and includes the following:		

<p>Other Services</p>	<p>Seda Business Talk: Information on, Training, Business Registration</p> <p>Seda Business Start: Business Planning, Business Counselling, Facilitation of Access to Finance, Business Support</p> <p>Seda Business Build: focusing on sustaining and strengthening businesses: Capacity Building Systems, Mentorship, Tender Advice / Procurement, Export Readiness and Franchising</p> <p>Seda Business Grow: focusing on growth and expansion: Business Systems Development, Cooperative Support, Growth Strategy</p> <p>Empretec is a 6 Days programme aimed based on a unique Harvard University methodology focusing on a behavioural approach to Entrepreneurship. The programme is interactive, experience and self-assessment based and takes 25-30 participants per workshop. Participants on this programme receive an UNCTAD endorsed certificate.</p>	<ul style="list-style-type: none"> • Existing SMEs • Potential Entrepreneurs with promising business ideas • Start-up businesses with bankable project proposals • Cooperatives • Pre & Post Release offenders • Military Veterans • People living with disabilities 	
<p>Women Enterprise Coaching programme</p>	<p>Women Enterprise Coaching programme - It is a 10 month coaching programme which aims to develop and enhance management competencies of owners and business managers by creating an environment conducive for the establishment of networks, sharing of experiences and exchange of information.</p>	<ul style="list-style-type: none"> • The programme targets SMMEs that have gone past the start-up phase: Businesses should be women owned; • Business must have been in existence for a minimum of 2 years; Employ a minimum of 5 employees; • R1 million and not exceeding R35 million turnover per annum; • The selection criteria should be aligned to identified government priority sectors e.g. manufacturing, agro-processing and services • Participant must be directly involved in the day-to day running business 	
<p>Basic Entrepreneurial skills Development (BESD)</p>	<p>Basic Entrepreneurial skills Development (BESD) - The programme is designed to transfer basic business skills to micro-business owners during weekly two-hour one-on-one training/coaching sessions at their business premises over a period of approximately 15 months</p>		
<p>Gazelles</p>	<p>Gazelles - It aims to identify and support SMEs with growth potential through a comprehensive range of business growth-oriented programmes, activities and partnerships. Through its combination of financial and non-financial support, the National Gazelles aims to assist members to grow faster and more profitably than they would normally do.</p>		
		<p>Customised business mentorship, support and coaching</p> <p>Participation in international trade and business visits</p> <p>Access to a broad library of online tools and business resources</p> <p>Procurement opportunities from state-owned enterprises and other companies</p> <p>Facilitated access to funding for growth and expansion</p> <p>Access to special products, services and benefits from Gazelles partners</p>	
<p>Stp was created as part of government's national strategy of consolidating and rationalizing small enterprises support interventions across the different government departments and government agencies, within the overall objective of improving the delivery of small business support services to entrepreneurs and small enterprises.</p>			

SEDA Technology Programme (STP)	<ul style="list-style-type: none"> • Increase the accessibility to, and utility of, technologies and management support for small enterprises, through structured platforms such as technology business centres • Facilitate the acquisition and transfer of technology to small enterprises, particularly those operating in the second economy • Promote the use of quality and standards by small enterprises • Improve small enterprise performance and productivity Improve the competitiveness of small enterprises Promote entrepreneurial activity and success of identified target groups, in particular, women and youth • And more importantly reduce the failure rates of small enterprises. 		
SEDA Courses Co-ops and CPPP Programme	<ul style="list-style-type: none"> • To promote entrepreneurship and develop small enterprises by providing customised non-financial business support services that results in business growth and sustainability in collaboration with other role players • Increase the number of cooperatives trading in townships through coordinated efforts with other stakeholders • Increase the number of cooperatives trading in rural areas through coordinated efforts with other stakeholders <p>Increase the number of cooperatives supported through supplier developments development program and through transversal agreements generated through DSBD</p>		

Productivity SA

Productivity SA is established in terms of section 31 (1) of the Employment services Act, No. 4 of 2014 as a juristic person with a mandate to promote employment growth and productivity thereby contributing to South Africa's socio economic development and competitiveness. Productivity SA is managed in accordance with the Public Finance Management Act (PFMA). Productivity SA's Mission is to improve productivity by diagnosing, advising, implementing, monitoring and evaluating solutions aimed at improving South Africa's sustainable growth, development and employment through increased competitiveness.

Key Programs/Incentives	Incentive Details	How to access incentives/Eligibility Criteria	Contact persons and Details
Turnaround Solutions (Job Savings)	Turnaround Solutions is an intervention which delivers turnaround and contingency plans for companies that are faced with the risk of financial ruin, extensive job loss and sustainability challenges.	<ul style="list-style-type: none"> • Clients that benefit from Turnaround Solutions are those organisations who is deemed to be in financial and /or operational distress, but with the potential to be turned around. • These clients should however be in in good standing with SARS and Unemployment Insurance Fund (UIF). 	Regional Project Manager Phila Ngcobo 0118485482 philan@productivitysa.co.za
Workplace Challenge- (WPC)	<p>The programme aims to assist South African organisations to improve productivity and competitiveness. The programme is implemented over one-to-two years' period. The programme is implemented under the guidance of highly qualified Change Facilitators.</p> <p>It is based on the principles of continuous improvement, with the special focus on:</p> <ul style="list-style-type: none"> • Management Systems • Goal Alignment • Cleaning and Organising • Teamwork • Leadership 	<ul style="list-style-type: none"> • Mainly small and medium companies in the manufacturing, agriculture, agro-processing, mining and beneficiation sectors. Large companies are also welcome. • The average number of employees per company ranges between 50 to 250. 	

<p>Productivity Organisational Solutions (POS)</p> <p>Is an organisational assessment and productivity training programme that capacitates individuals with the right competencies (skills, knowledge and attitude) to become a more competent asset to their organisation.</p>	<p>SMME and Cooperatives Training Workshop:</p> <ul style="list-style-type: none"> • Productivity Awareness, • Business Start-Up, • Cooperative Governance, • Business Performance Improvement, • Coaching and Mentorship, • Business ethics and financial management, • SAQA Accredited Productivity Unit standards including New Venture Creation <p>SMME and Cooperatives Training Workshop:</p> <ul style="list-style-type: none"> • Productivity Awareness, • Business Start-Up, • Cooperative Governance, • Business Performance Improvement, • Coaching and Mentorship, • Business ethics and financial management, • SAQA Accredited Productivity Unit standards including New Venture Creation 	<ul style="list-style-type: none"> • Prospective entrepreneurs • Small and micro enterprises including cooperatives that are trading and looking to grow • Medium enterprises including cooperatives that are looking to grow <p>Educators, SDFs, Productivity Champions) trained in productivity</p>	<p>Rina Brink</p> <p>Tel: 0118485325</p> <p>Email: rinab@productivitysa.co.za</p>
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	<p>SMME and Cooperatives Training Workshop:</p> <ul style="list-style-type: none"> • Productivity Awareness, • Business Start-Up, • Cooperative Governance, • Business Performance Improvement, • Coaching and Mentorship, • Business ethics and financial management, • SAQA Accredited Productivity Unit standards including New Venture Creation <p>SMME and Cooperatives Training Workshop:</p> <ul style="list-style-type: none"> • Productivity Awareness, • Business Start-Up, • Cooperative Governance, • Business Performance Improvement, • Coaching and Mentorship, • Business ethics and financial management, • SAQA Accredited Productivity Unit standards including New Venture Creation <p>Enterprise and Supplier Development:</p> <ul style="list-style-type: none"> • Customised Support Public and private sector BBB EE compliance and operational efficiency and competitiveness <p>Education, Training and Development Practitioners (ETDPs) trained across the business, labour and government.</p> <ul style="list-style-type: none"> • Educators, SDFs, Productivity • Champions) trained in productivity improvement techniques. 		
<p>Research Productivity</p>	<ul style="list-style-type: none"> • Initiating, conducting and coordinating productivity related research on sector trends • Collating and disseminating up-to-date productivity statistics and competitiveness information • Generating evidence-based information to influence policy debates and formulation that impact on productivity and competitiveness; • Distilling lessons learnt and identification of best practices from successful cases inside and outside the country for adaptation and application. • Make available the evidence on which Productivity SA is able to make decisions and improve systems, processes and tools of the service delivery programmes 		

National Empowerment Fund

The NEF is, a part of the government's development mandate to encourage black participation in business and entrepreneurship. It helps to assist black entrepreneurs in achieving funding. This fund aims to assist black youth, women and men, communities and businesses to achieve sustainable success. The NEF implements its mandate in three ways:

1. Asset Management

By structuring accessible retail savings products for black people through its Asset Management Division, which is a custodian of certain equity allocations in State-Allocated Investments (SAIs), the NEF aims to foster a culture of savings and investment among its beneficiaries.

2. Fund Management

Fund Management, as a facilitator of the Codes of Good Practice of the Broad-Based Black Economic Empowerment Act (the Codes), supports the pillars of black enterprise by providing financial and non-financial solutions across a range of sectors to black empowered businesses, for start-up, expansion and equity transformation purposes.

3. Strategic Projects Fund

As a leader in venture capital finance which allows entrepreneurs to participate in projects that are at an early stage within sectors identified by the RSA government as key drivers to the economic growth of South Africa. The fund also provides project finance and private equity in these projects once they are regarded as bankable.

Key Programs/ Incentives	Incentive Details	How to access incentives/Eligibility Criteria	Contact persons and Details
iMbewu Fund	<p>Designed to support black entrepreneurs wishing to start new businesses as well as support existing black-owned enterprises with expansion capital. The Fund supports these entities by offering debt, quasi-equity and equity finance products with the funding threshold ranging from a minimum of R250 000 to a maximum of R15 million.</p>	<p>Funding is delivered through the following products:</p> <p>1. Entrepreneurship Finance</p> <p>Entrepreneurship Finance product is aimed at providing start-up and expansion capital to new and existing businesses respectively that are owned and managed by black people.</p> <p>Funding instruments include term loans, quasi equity and equity finance</p> <p>Criteria</p> <ul style="list-style-type: none"> • BEE applicants should be actively involved in the day-to-day management of the business • Minimum black ownership of 50.1% is a requirement • Business and/or industry experience by black entrepreneurs is also considered • The NEF reserves the right to oblige applicants to participate in the NEF mentorship programme where there is lack of business and/or Industry experience • The business should be able to repay NEF's investment • Funding Instruments include term-loans, shares and other structures with ordinary share characteristics • NEF funding is charged at prime linked interest rates • Business must have a clear value-add with a sound business case • Maximum NEF funding is R15 million • The NEF will exit from the investment in 5 to 7 years <p>2. Procurement Finance</p> <p>The Procurement Finance product is aimed at assisting black-owned SMEs that have been awarded tenders or contracts by public and private sector entities. The product's main objective is to ensure that qualifying SMEs have the capacity to carry out the contracts.</p> <p>Funding instruments include terms loans, bridging finance, asset finance and revolving facilities.</p>	<p>Chris Louw Suite 2818, 28st Floor, ABSA Centre, 2 Riebeeck Street, Cape Town, 8001 Tel: 021 431 4760 Fax: 0861 927 633</p> <p>louw@nefcorp.co.za</p>

Key Programs/ Incentives	Incentive Details	How to access incentives/Eligibility Criteria	Contact persons and Details
		<p>Criteria:</p> <ul style="list-style-type: none"> • The term of the loan will match the duration of the contract. • NEF funding is generally limited to R15 million • There must be active participation by black individuals in the operations of the business • Minimum black ownership of 50.1% is required • Industry knowledge by management or there must be clear transfer of skills through relevant partnerships • Funding instruments include term-loans, bridging finance, asset finance, revolving facilities and debt finance • NEF will fund both the acquisition of assets and the working capital requirements of the business • NEF funding is charged at prime linked interest rates • The NEF reserves the right to oblige applicant to participate in the NEF mentorship programme • NEF will support contracts awarded by reputable entities • NEF does not generally support subcontracts especially those awarded by agents and entities that have a weak financial position and lacking track record • The contract must be commercially viable and generate sufficient profits and cash flow to repay NEF's loan <p>3. Franchise Finance</p> <p>The product is aimed at entrepreneurs who wish to start their own businesses by buying a franchise linked to a particular brand to reduce risks associated with start-up businesses lacking a track record.</p> <p>Criteria</p> <ul style="list-style-type: none"> • The NEF prefers to fund well established franchise concepts • Active management involvement by BEE parties is required • Minimum BEE shareholding of 50.1% is a requirement • NEF funding of franchises is through a loan instrument with the term matching the duration of the franchise license, however, up to a maximum term of 7 years • BEE party must have been pre-approved by the franchisor before approaching NEF • NEF funding generally limited to R15 million • NEF will fund SME; using mainly debt • NEF funding is charged at prime linked interest rates • The NEF will exit from the investment in 5 to 7 years 	

Key Programs/ Incentives	Incentive Details	How to access incentives/Eligibility Criteria	Contact persons and Details
<p>uMnotho Fund</p>	<p>This Fund is designed to improve access to BEE capital and has five products:</p> <ul style="list-style-type: none"> • Acquisition Finance • New Venture Finance • Expansion Capital • Capital Markets Fund and • Liquidity and Warehousing <p>These products provide capital to black-owned and managed enterprises, black entrepreneurs who are buying equity shares in established black and white owned enterprises, starting new ventures, expanding existing businesses and BEE businesses that are or wish to be listed on the JSE.</p> <p>Funding ranges from R2 million to R50 million</p>	<p>Funding is delivered through the following products:</p> <ol style="list-style-type: none"> 1. Acquisition Finance <ul style="list-style-type: none"> • BEE applicants seeking to fund equity purchases of between R2 million and R75 million in existing businesses • Focus on medium to large companies • Focus on partnerships with existing management teams and other equity investors • Minimum BEE ownership of 25.1% post NEF investment • Active BEE management participation • Active BEE involvement in investee companies • BEE Financial contribution determined on case-by-case basis • Investment instruments can include a combination of debt, equity and mezzanine finance • The NEF reserves the right to oblige applicants to participate in the NEF mentorship programme • Typical investment horizon of 4 to 7 years • Security to include personal guarantee 2. New Venture Finance <ul style="list-style-type: none"> • This product provides capital of R5 million to R25 million per project for BEE parties seeking to participate in medium-sized greenfields projects with total funding requests of between R10 million and R200 million. • The NEF investment horizon is 5 to 10 years • Security to include personal guarantees 3. Expansion Capital <ul style="list-style-type: none"> • The NEF will provide funding of R5 million to R75 million to entities that are already black-empowered, but seek expansion capital to grow the business. • Investment instruments can include a combination of debt, equity and mezzanine finance in support of BEE • BEE shareholding should be minimum of 50.1% • Pricing based on instrument, risk matrix, security package, etc. • Typical investment horizon of 4 to 7 years • Active BEE involvement in investee companies • Security to include personal guarantee and security over business assets 	<p>Chris Louw Suite 2818, 28st Floor, ABSA Centre, 2 Riebeeck Street, Cape Town, 8001</p> <p>Tel: 021 431 4760</p> <p>Fax: 0861 927 633</p> <p>louwc@nefcorp.co.za</p>

Key Programs/ Incentives	Incentive Details	How to access incentives/Eligibility Criteria	Contact persons and Details
		<p>4. Capital Markets Fund</p> <p>The NEF will provide funding of R5 million to R75 million to entities that are already black-empowered, but seek expansion capital to grow the business.</p> <ul style="list-style-type: none"> • Investment instruments can include a combination of debt, equity and mezzanine finance in support of BEE • BEE shareholding should be minimum of 50.1% • Pricing based on instrument, risk matrix, security package, etc. • Typical investment horizon of 4 to 7 years • Active BEE involvement in investee companies • Security to include personal guarantee and security over business assets <p>5. Liquidity and Warehousing</p> <p>This product assists BEE shareholders who need to sell a portion or all of their shares. Also acquires and temporarily warehouses these shares before on-selling them to new BEE shareholders, and refinances BEE shareholdings where existing financing structures are costly and/or inefficient.</p>	
Strategic Projects Fund	<p>The Strategic Projects Fund sector focus is informed by the dti's National Industrial Policy Framework , the Industrial Policy Action Plan [IPAP] as well as the government's economic growth strategy . The SPF seeks to create an opportunity for inclusion of black participation at the outset of projects. The programme provides Venture Capital Finance aimed at developing South Africa's new and strategic industrial capacity within strategic sectors identified by government as key drivers to economic growth.</p>		

Tourism Incentives

The Western Cape attracts tourists from across the globe, thanks to the appeal of its scenic natural beauty, unique cultural diversity and ease of access. Tourism is one of the Western Cape's strongest economic drivers. In 2017, the Western Cape tourism sector contributed more than R18 billion towards the economy and supported 217,514 direct jobs. The Western Cape has taken its place as a global big-hitter amongst tourists, with arrival and spending patterns reaching record levels. By 2017, the number of foreign and domestic tourist arrivals increased to 3.15 million; reaching R24.7 billion in expenditure. In addition, Cape Town's top attractions welcomed over 31 million visitors in 2017. Major companies across a spectrum of clusters (including convention centres, hotels, tour operators and hospitality, travel planners, restaurants, attractions and supporting bodies) also holds a solid presence in Cape Town.

Key Programs/Incentives	Incentive Details	How to access incentives/Eligibility Criteria	Contact persons and Details
Green Incentive programme - IDC	<p>The Green Tourism Incentive Programme (GTIP) is a resource efficiency incentive programme of the Department of Tourism whose objective is to encourage private sector tourism enterprises to move towards the sustainable management of water and energy resources whilst adhering to responsible tourism practices</p> <p>Through grant funding, the GTIP assists private sector tourism enterprises in reducing the cost of investing in more energy and water efficient operations, while increasing their competitiveness, profitability and operational sustainability in the long term.</p>	<ul style="list-style-type: none"> 90% of the cost for a new resource efficiency audit or the full cost for reviewing an existing resource efficiency audit conducted by the National Cleaner Production Centre of South Africa (NCP-C-SA); and Grant funding to qualifying small and micro enterprises on a sliding scale from 30% to 90% of the total cost of implementing qualifying resource efficiency interventions, which is capped at R 1 million. 	
Tourism Transformation Fund (TTF) - Department of Tourism and	<p>The main aim of the fund is to drive transformation in the tourism sector and catalyse the rise of a new generation of black-owned community, youth and women owned tourism enterprises. The TTF is managed by the NEF, and is capitalised by the Department of Tourism to the tune of R40 million annual grant funding, over a period of three financial years up to 2020. The grant funding will be used to reduce the funding gap that may exist between the prospective investor's own contribution and the approved loan finance and/or equity contribution by the NEF for tourism projects. The TTF is a dedicated capital investment mechanism to drive transformation in the tourism sector in a more direct and impactful manner that will not only assist small and micro black-owned tourism enterprises to expand and grow, but to catalyse the rise of a new generation of black-owned, youth, women and community based tourism industrialists to take the sector to new heights.</p> <p>The strategic objectives of the TTF are to:</p> <ul style="list-style-type: none"> Facilitate transformation within the tourism sector by providing access to funding support through a combination of debt, equity and grant funding to black investors in the tourism sector; Develop the tourism sector by providing financial support to eligible projects with preference for projects that stimulate empowerment, destination development, job creation and tourism skills development; Reduce the funding gap that may exist between the prospective investor's own contribution and the conditionally approved financing by the NEF; and Encourage the development of innovative, commercially viable and sustainable tourism projects. The grant funding component is capped at 30% of the total funding needed or R5 million (whichever is greater) per applicant. In the case of merger and/or acquisition transactions funded through the NEF, the grant portion of the funding applied for will be limited to financing working capital only and will not be used towards the purchase price of the assets and/or business. In the case of majority Black owned community-based projects in which the Department of Tourism is already involved through its Expanded Public Works Programme, the grant portion of the funding applied for will be limited to financing specified working capital only and will not be used towards capex. <p>Applications opens on 1 April 2019 (for 3 months)</p>	<ul style="list-style-type: none"> Proven commercial viability and sustainability as per the NEF due diligence; The Enterprise must be at least majority (51%) black-owned; The enterprise must be black management controlled; Shareholders must be operationally involved in the business; Enterprises must be registered as a legal entity in South Africa in terms of South African law; The enterprise must either be a black-owned Exempted Micro Enterprise (EME) or black owned Qualifying Small Enterprise (QSE) in terms of the Amended Tourism Broad-Based Black Economic Empowerment (B-BBEE) Sector Code. Enterprises that provide services to tourists as its direct clients. The grant funding is applicable to greenfield and brownfield transactions in the tourism sector; An applicant may be required to contribute a reasonable percentage of the total funding applied for as own contribution 10% of the total funding application. 	

National Empowerment Fund

Other Tax Incentives

Section 12I Tax Allowance Incentive (12I TAI) - the dti

The 12I Tax Incentive is designed to support Greenfield investments (i.e. new industrial projects that utilise only new and unused manufacturing assets), as well as Brownfield investments (i.e. expansions or upgrades of existing industrial projects). The incentive offers support based on capital investment and training. The minimum investment in Qualifying Assets required is R50 million for a greenfield project and an additional investment of R30 million for a brownfield project.

The objectives of the incentive programme are to support:

- Investment in manufacturing assets, to improve the productivity of the South African manufacturing sector; and
- Training of personnel; to improve labour productivity and the skills profile of the labour force. Offerings (a) Investment Allowance:
- 55% of Qualifying Assets or a maximum of R900 million investment allowance in the case of any Greenfield project with a preferred status (100% if located in a Special Economic Zone or “SEZ”)
- 35% of Qualifying Assets or a maximum of R550 million investment allowance in the case of any other Greenfield project (75% if located in a Special Economic Zone or “SEZ”);
- 55% of Qualifying Assets or a maximum of R550 million investment allowance in the case of any Brownfield project with a preferred status;
- 35% of Qualifying Assets or a maximum of R350 million investment allowance in the case of any other Brownfield project.

According to the points system, an industrial policy project will achieve ‘qualifying status’ if it achieves at least 4 (four) of the total 8 points, and ‘preferred status’ if it achieves at least 7 (seven) of the total 8 points. The project could score points for:

- Upgrade an industry within South Africa by utilising innovative processes (max. 1 point);
- Utilising new technology that results in improved Energy Efficiency and cleaner production technology (max 2 points);
- Provide general business linkages within South Africa (max 1 point);
- Acquire goods and services from SMMEs (max 1 point for Greenfield & 2 points for Brownfield);
- Provide skills development in South Africa (max 2 points); and
- In the case of a Greenfield project, is located within a Special Economic Zone (max 1 point) Targeted Enterprises
- The investment must be: » A Greenfield project (new project); » A Brownfield project (expansion or upgrade); or » Classified under ‘Major Division 3: Manufacturing in the Standard Industrial Classification of All Economic Activities (“SIC”) 5th Edition or SIC 7th Edition, Section C: Manufacturing.

12L Tax Incentives – South African National Energy Development Institute (SANEDI)

The 12L Tax incentive, according to Income Tax Act, 1962 (Act No. 58 of 1962) provides an allowance for businesses to implement energy efficiency savings. The savings allow for tax deduction of 45c/kwh saved on energy consumption. The incentive allows tax deduction for all energy carriers (not just electricity) with the exception of renewable energy sources. For the eligibility to claim the deductions, measurements must be kWh equivalent. The verified and measured energy efficiency saving must be over a period of 12 months known as implementation/assessment period which is compared in contrast with the 12 months of baseline measurement. The incentive was promulgated 1st of November 2013 and is claimable until the 1st of January 2020. On the 25th of February 2015 the Minister of Finance, He Honourable Mr. NM Nene at his annual budget speech vote announced the increase from 45c/kWh to 95c/kWh increase of the incentive. However the increase will only become effective once it has been amended in the Income Tax Act which normally happens at the end of the year. Further to the changes is the inclusion of co-generation. Where previously only recovery was claimable as savings in co-generation, the Minister has announced that co-generation in terms of combined heat and power are now claimable with the addition of captive power plant at energy conversion efficiency of the plant greater than 35%.