



marketed by WesgRO

Western Cape Exporter Catalogue

31 March 2021











# A pivot to the new normal

As the official tourism, trade and investment promotion agency for the Western Cape in South Africa, Wesgro has had to make a substantive pivot in the manner it operates given the COVID-19 pandemic. Navigating this new virtual business world, Wesgro's export promotion team has been working tirelessly to identify effective methods to continue to support Western Cape businesses in expanding their products internationally in a world with restrictions on movement, cancelled trade shows, and weakened consumer demand.

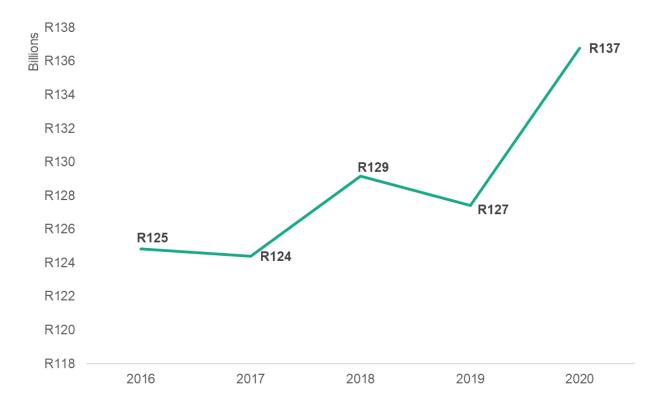
We are proud to bring you this Cape Agriculture Export Week event, which seeks to promote a selection of 80 champion companies in the cosmetics & essential oils, fresh produce, processed & fine foods, and wine industries. The entirety of this event will be happening within a virtual exhibition centre, with halls allocated to each of the aforementioned industries.

International buyers will be able to navigate each of the halls and approach the booth of each company to view products, chat with company representatives, and set up one-on-one B2B meetings. We are excited for your participation in this event and urge you to utilise this catalogue to learn more about the Western Cape exporters who will be presenting their products.

Thank you for your support and we hope you enjoy the event!

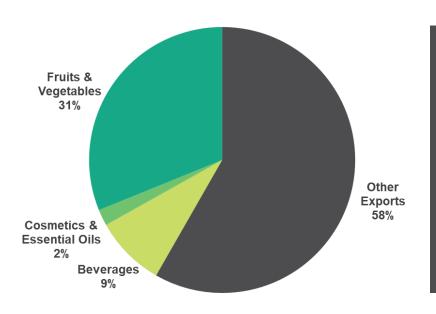
Sincerely, Wesgro's Export Promotion Unit

## Total Western Cape exports, 2016 – 2020



Source: Quantec, 2021

# Agri industries' contribution to total Western Cape exports, 2020



Despite the pandemic, Western Cape exports grew by 7.3% in 2020. This was in large part to a massive 37% growth in fruit exports. Overall, fruit & vegetable, cosmetics & essential oils, and beverages exports accounted for 42% of the Western Capes total export basket in 2020.\*

Source: Quantec, 2021

<sup>\*</sup> Fruit & vegetables exports calculated as the sum of HST07 and HST08, cosmetics & essential oils (HST33), beverages (HST22).

## **Exhibition Halls**

There are four virtual exhibition halls for the Cape Agriculture Export Week event. Company profiles within each hall are on the pages indicated below.

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# Cosmetic Export Council of South Africa



#### **Company Description**

The Cosmetic Export Council of South Africa (CECOSA) represents 125 producers of essential oils, vegetable seed oils and finished cosmetics, personal care products as well as baby products that meet the highest standards. Some members are organically certified.

#### **Products**

Agro-processed, Cosmetics, Essential Oils, Hair Care Products, Natural Ingredients, Organic, Skin Care

## **Export History**

21 years

#### Company Representative

Theresa Moller
Executive Director
theresa@cecosa.co.za
www.cecosa.co.za

# Southern African Essential Oil Producers' Association



#### **Company Description**

The Southern African Essential Oil Producers' Association (SAEOPA) represents 125 producers of essential oils, vegetable seed oils and finished cosmetics, personal care products as well as baby products that meet the highest standards. Some members are organically certified.

#### **Products**

Agro-processed, Cosmetics, Essential Oils, Hair Care Products, Natural Ingredients, Organic, Skin Care

#### **Export History**

21 years

#### Company Representative

Karen Swanepoel Executive Director saeopa@gmail.com www.saeopa.co.za

## Fresh Soil Products



#### **Company Description**

Fresh Soil Products designs and formulates health supplements for the health and wellness market. Fresh Soil Products has been actively engaging in export markets and exports currently into Africa.

#### **Products**

<u>Products:</u> Moringa Supa Boost, Mind Effect, Artemisia, Tristill junior, Tristill Adult, Tristill Extra, Gut Restored, Reishi Repair & Protect

<u>Certification:</u> SGS - cGMP Certification, SANHA - Halaal Certification, Cape Nature Registration, FDA Registration, ECOCERT SA

Sector: Agro-processed, Essential Oils, Natural Ingredients, Organic, Root

#### **Export History**

3.5 years

#### Company Representative

Nicky, Kolenda CEO nicky@freshsoil.co.za www.freshsoilhealth.com

# Herbs-Aplenty(Pty)Ltd



#### **Company Description**

Farming since 1993 - involved in the whole cycle of Organic Botanicals. Main crop Rosemary verbenone in fresh, essential oil, Hydrosol and dried form. Other herbs include Indigenous South African herbs.

#### **Products**

<u>Products:</u> Rosemary remembrance range - Using Organic Rosemary verbenone in Pure oil, Revival oil, Hydroso, Soap, Dried, Tea-blend.

Fleur Perfume range - Using our Indigenous herb fragrances in solid perfume 15g & Roll-on perfume 10g

**Certification:** Organic Certified

<u>Sector:</u> Agro-processed, Cosmetics, Essential Oils, Natural Ingredients, Non - alcoholic, Organic, Skin Care

#### **Export History**

Since 2003

#### Company Representative

Elmarie, de Bruyn Marketing director info@herbs-aplenty.com www.herbs-aplenty.com

## **Jupiter Botanics**



## **Company Description**

Jupiter Botanics manufactures 100% natural & organic skin care products, with an emphasis on healing skin problems like acne and other scarring, pigmentation, signs of aging, stretchmarks, burns etc.

#### **Products**

<u>Products:</u> Jupiter Oil 30 ml, Jupiter Oil 10 ml, Jupiter Hair 30 ml, Jupiter Kalahari Melon Seed Oil 30 ml, Jupiter Baobab Oil 30 ml

Certification: 100% natural ingredient

Sector: Essential Oils, Hair Care Products, Natural Ingredients, Organic, Skin Care

#### **Export History**

We are currently exporting to Australia, we began in December of 2020.

#### Company Representative

CLAYTON, GOLDBERG Owner clayton@jupiterbotanics.com.au www.jupiterbotanics.com.au

# **SK Botanicals**



## **Company Description**

SK Botanicals scientifically develops high-performance plant-based skincare to improve skin health and fight the signs of ageing.

#### **Products**

Products: Cosmetics, Natural Ingredients, Organic, Skin Care

<u>Certification:</u> Halal and Natural Ingrediants

Sector: Cosmetics, Natural Ingredients, Organic, Skin Care

#### **Export History**

No exports yet, products comply with international regulations to be exported.

#### Company Representative

Shanaas, Kannemeyer Founder & CEO shanaas@skbotanicals.com www.skbotanicals.com

## Soulever Wellness cc



#### **Company Description**

We are a Proudly South African company, we manufacture all our products in South Africa, using SA material and when possible, we source and use indigenous plants. We are very proud of our roots. We make everyone aware of it.

#### **Products**

<u>Products:</u> Hello Body Mechanic massage oil, Cellulite be gone Massage Oil, Skin get a life Massage oil, Circuflow massage Oil, Bye bye belly blues massage Oil, Stress no more Massage Oil, Coconut Genie for Pregnancy massage, Cocobaci Oil Pulling/ teeth whitening, Meno- Free (menopausal body and skin treatments), Sanitisers and mask sanitisers, Facial Cleanser and Exfoliaters, Sunkissed Moisturising Sunscreen, Facial deep cleanse Pro Mitt, Copper Glow Body Mitt, Kese Turkish Hamam Body Mitt, Fired Up Pre-Workout deodorising lotion, Cool Down Post-Workout lotion, SOS Repair Ointment, SOS Oil lotion massage oil (Genie texture), Moisturizing Body Butter

Certification: 100% natural, using organic essential oils and topical homeopathy

Sector: Cosmetics, Natural Ingredients, Skin Care

#### **Export History**

10 years

#### Company Representative

Nicolette, Schonken General Manager info@bellabaci.com www.bellabaci.com

## South African "Naturals Beauty" Brand



#### **Company Description**

We're committed to making products that are free from petrochemicals, parabens, synthetic fragrances, and harmful chemicals. We do not test our products on animals, nor are any of our source products tested on animals.

#### **Products**

Products: Cosmetics, Hair Care Products, Skin Care

Certification: N/A

Sector: Cosmetics, Hair Care Products, Skin Care

#### **Export History**

5 years

#### Company Representative

Tanya, du Bois Director tanya@naturalsbeauty.co.za www.naturalsbeauty.co.za

## Fresh Produce Exporters' Forum



#### **Company Description**

The Fresh Produce Exporters' Forum (FPEF) is a voluntary, non-profit organisation, providing leadership and services to its members, the international buying community and the fresh produce export industry as a whole.

#### **Products**

Products: Fresh Produce focus on fruit/vegetables/food

#### **Export History**

FPEF represents its members who each have been exporting for a variable amount of time.

#### Company Representative

Marletta Kellerman Marketing Manager marletta@fpef.co.za www.fpef.co.za



## 5 Walls Pty Ltd



#### **Company Description**

Female Owned & Managed entity in Logistics, Hospitality, Tourism & Supply Chain since 2014.

#### **Products**

Products: Agro-processed, Fresh Produce, Spirits & Liquors.

Certification: N/A

Sector: Agro-processed, Fresh Produce, Spirits & Liquors.

#### **Export History**

We are 80-90% Export ready. However, we believe that we can be 100% export ready if we can have more export ready support from WESGRO to fast-track our concept since we've already recently participated in WESGRO Advance Export Programme.

#### Company Representative

Fulu, Mphuthi Managing Director fulu@5walls.co.za www.5walls.co.za



## BerryWorld South Africa PTY LTD



#### **Company Description**

Biggest Blueberry Export in South Africa.

#### **Products**

**Products:** Blueberries

<u>Certification:</u> Global G.A.P, Tesco Nurture, Tesco TMPS, Albert Heijn Grow, SIZA, SMETA, M&S Select FarmProduce, Waitrose Farm Assessment, Woolworths Farming for the Future, BRC, EU Organic, NOP Organic

Sector: Berries

## **Export History**

25 years

#### Company Representative

Carlisle, Kensley
Account Manager
carlisle.kensley@berryworld.com
https://group.berryworld.com/southafric



## Cape Five Exporters



#### **Company Description**

We are a fruit Export Company with more than 20 years experience in export. We export to most world markets and specialize in Pome, Stone fruit, Citrus.

#### **Products**

Products: Apples, pears, citrus, plums and stone fruit

<u>Certification:</u> Agricultural Produce Agents Council (APAC), Fresh Produce Exporters Forum (FPEF) and IFSAccredited.

Sector: Apples, Citrus, Deciduous Fruit, Fresh Produce, Pears, Stone Fruit

## **Export History**

Over 20 years

#### Company Representative

ADRI, BADENHORST COMMERCIAL MANAGER adri@capefive.com www.capefive.com



## Capespan



#### **Company Description**

Backed by 70-plus years' global experience, Capespan delivers exceptional fruit to international retail, wholesale and food service partners. Our distinctive Outspan, Cape and Goldland brands are synonymous with quality globally.

#### **Products**

Products: Citrus, grapes and pome fruit

<u>Certification:</u> Agricultural Produce Agents Council (APAC), Fresh Produce Exporters Forum (FPEF) and IFS &NFS Accredited, GlobalGap, Fairtrade, Organic certification

Sector: Apples, Citrus, Pears, Table Grapes

#### **Export History**

50+ years

#### Company Representative

Adele, Ackermann Brand Manager adele.ackermann@capespan.co.za www.capespan.co.za



## CFruit (Pty) LTD



#### **Company Description**

CFruit packs fresh berries (Blueberries, Blackberries, Gooseberries, Raspberries, Strawberries, Cherries) for Local Retail shops in South Africa, exports. We have some frozen and dried berries lines, which we produce onsite.

#### **Products**

<u>Products:</u> Fresh, frozen and dried blueberries, strawberries, raspberries, cherries, blackberries, gooseberries and figs.

<u>Certification:</u> Kosher, Halaal, HACCP, FSA, Agricultural Produce Agents Council (APAC), FreshProduce Exporters Forum (FPEF), Berries ZA

Sector: Agro-processed, Berries, Fresh Produce

#### **Export History**

2 years

#### Company Representative

Linmari, Visser Company representative linmari@cfruit.co.za www.cfruit.co.za



## **Delecta Fruit**



#### **Company Description**

Delecta currently supplies a range of leading international retailers and wholesalers with Stone fruit, Table grapes, Apples, Pears, Citrus and Blueberries from all the major supply regions in South Africa.

#### **Products**

<u>Products:</u> Apples, Berries, Butternuts, Citrus, Mangoes, Pears, Stone Fruit, and Table Grapes

<u>Certification:</u> Agricultural Produce Agents Council (APAC), Fresh Produce Exporters Forum (FPEF) and IFS Accredited. Our producers are accredited with FSMA, GlobalGap, GRASP, SIZA, TMPS, HACCP, and BRC

<u>Sector:</u> Apples, Avocados, Berries, Citrus, Deciduous Fruit, Fresh Produce, Pears, Stone Fruit, Table Grapes, Tropical & Exotic

#### **Export History**

Delecta has been exporting fresh produce since deregulation in 1997.

## Company Representative

Marlett, Botha Marketing Director marlett@delecta.co.za www.delecta.co.za



## L and S Commodities



### **Company Description**

L and S Commodities produces and exports several bespoke agri commodities, our main products being a variety of dehydrated citrus fruit.

#### **Products**

Products: Agro processed, Berries, Citrus

Certification: OA, HACCP, ISO, (FDA-pending)

Sector: Agro-processed, Berries, Citrus

#### **Export History**

1 year

### **Company Representative**

Adam, le Roux International Business development adam@Ins-enterprises.com www.lns-enterprises.com



# Sarand Enterprises no.1 T/A Emex International



#### **Company Description**

Export of Fresh Fruit & Wines

#### **Products**

Products: Citrus, grapes, apples and pears, stone fruit, palm dates, pecan nuts

<u>Certification:</u> Agricultural Produce Agents Council (APAC), Fresh Produce Exporters Forum (FPEF)

<u>Sector:</u> Apples, Beverages, Citrus, Deciduous Fruit, Fresh Produce, Pears, Stone Fruit, Table Grapes, Tropical & Exotic, Wine

## **Export History**

20 Years - Fresh Fruit

#### Company Representative

Michael, Pretorius
Managing Director
michael@emexintl.co.za
www.emexintl.com



## UniChoice Produce Direct (Pty) Ltd



#### **Company Description**

UniChoice is a grower-based business understanding the complexity and risk associated with fruit production.

#### **Products**

Products: Apples, Citrus & Table Grape, Butternuts & Sweet Potatoes

<u>Certification:</u> Agricultural Produce Agents Council (APAC), Fresh Produce Exporters Forum (FPEF) and IFS Accredited

Sector: Apples, Citrus, Fresh Produce, Table Grapes, Tropical & Exotic

## **Export History**

20 years

#### Company Representative

Etienne, Kruger Marketing etienne@unichoice.co.za www.unichoice.co.za



## United Exports (Pty) Ltd



#### **Company Description**

Ozblu blueberries are generally bigger, sweeter, crispier and juicer than the older varieties. United Exports is the sole marketer of this brand.

#### **Products**

Products: Blueberries, Value Added Blueberry Products and Stone fruit

Certification: Global GAP, SIZA, BRC, IFS Accredited

Sector: Fresh Produce, Stone Fruit, Blueberries, Agro-processing

#### **Export History**

We have been exporting our fresh products but we have developed a range of Value added products and we need exposure of these.

#### Company Representative

Warren, Lupke
Business Process Manager
warren.lupke@unitedexports.com.au
www.united-exports.com



# South African Fruit & Vegetable Canners **Export Council**



#### **Company Description**

The South African Fruit & Vegetable Canners Export Council (SAFVCEC) has represented the beneficiated agricultural sector on a national basis since its inception in 1954. The mission is to manage, promote and develop the manufacturing and export interests of the processed fruit and vegetable industry – with the objective to establish a sustainable platform for the long-term growth and competitiveness of the industry.

#### **Products**

Agro-processed, Apples, Berries, Beverages, Canned Food, Citrus, Deciduous Fruit, Halal, Jams/Marmalade/Spreads, Juices, Pears, Pulps/Purees, Sauces & Pastes, Soft Drinks, Stone Fruit, Tomatoes, Olive, Olive Oil

#### **Export History**

Our members have been exporting for the past 60 years

#### Company Representative

Jill Atwood-Palm General Manager jill@safvca.co.za www.safvca.co.za

## South African Olive Industry Association



#### **Company Description**

The South African Olive Industry Association (SA Olive) is an association representing the common interests of the South African olive industry. Members consist of olive growers, olive oil producers, table olive producers, tree nurseries and olive importers. Exports are primarily to neighbouring countries.

#### **Products**

Agro-processed, Olive, Olive Oil.

#### **Export History**

Our members have been exporting for the past 60 years

#### Company Representative

Vittoria Jooste **Executive Manager** manager@saolive.co.za www.saolive.co.za

## Aurora Rooibos Tea



#### **Company Description**

Aurora Rooibos farms was establish in 1996. Aurora is a town on the west coast of South Africa situated 43 kilometres north-west of Piketberg.

#### **Products**

Products: Rooibos Crops & Raw products

Certification: NOP, JAZZ, FOB, ECO

Sector: Teas

#### **Export History**

Aurora rooibos farms been selling its crop to other exporters rooibos farms

### **Company Representative**

Ahfaaq Mahmood Director amahmood@servitude.co.za www.aurorarooibostea.com

## Cape Honeybush Tea Company



#### **Company Description**

We are all about Honeybush Tea; from farming to processing and exporting. Honeybush Tea grows exclusively in the Western Cape, along the coastal region east of Cape Town. The tea has a flowery, slightly sweet taste. It is known for its powerful antioxidants and is caffeine-free.

Our teas are EcoCert organic certified and our processing complies with FSSC 22000 standards.

Please contact us for Honeybush and Rooibos tea in bulk, Private Label packaging and our retail range.

#### **Products**

Products: Honeybush Tea, Rooibos Tea, Organic, Private Label Packaging, Bulk tea, tea capsules

Certification: EcoCert organic, USDA, JAS, FSSC 22000

Sector: Agro-processed, Beverages, Natural Ingredients, Non - alcoholic, Organic, Teas

#### **Export History**

15 years

#### Company Representative

Philipp, Rein Co-Owner philipprein71@gmail.com www.capehoneybushtea.co.za

## Carmien Tea



#### **Company Description**

Bergendal Rooibos, together with Carmien Tea are one of the largest producers and exporters of Rooibos Tea in South Africa. We offer both packed tea, as well as bulk tea offerings, we are also a private label tea packer.

#### **Products**

Products: Rooibos Tea, Rooibos based products, Bulk Tea, Private Label

Certification: Organic & Natural Ingredients

Sector: Teas

#### **Export History**

Around 20 years

#### Company Representative

Phialene, van der Merwe Sales Manager phialene@carmientea.co.za www.carmientea.co.za

# de Pizan Beverages (Pty) Ltd



### **Company Description**

de Pizan Beverages is a 0% dealcoholized wine (non-alcoholic).

#### **Products**

Products: Agro-processed, Beverages, Non - alcoholic

Certification: N/A

Sector: Agro-processed, Beverages, Non - alcoholic

### **Export History**

yes

### **Company Representative**

Shafeekah, Booley Director info@depizan.com www.depizan.com



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#### **Company Description**

We manufacture sugar-free cordials, minis, syrups, and salad dressings.

#### **Products**

Products: Beverages, Cordials, Syrups (Sugar Free, Diabetic, Cocktail & Mocktaol)

<u>Certification:</u> Sugar Free, Vegan Friendly, Diabetic Friendly, Healthy Lifestyle Friendly, Low-Carb Friendly, Keto Friendly, Banting Friendly, Paleo Friendly, Autism Friendly, ADHD Friendly, Gluten Free

<u>Sector:</u> Beverages, Cordials (Sugar Free, Diabetic, Cocktail & Mocktaol)

#### **Export History**

We have exported to Namibia and Mauritius. But it was very small consignments. We are 90% export-ready.

#### Company Representative

Viljoen, de Kock Owner viljoen@gudgu.co.za www.gudgu.co.za

## Kaukou



#### **Company Description**

We are a newly established black owned farming business that focus on honeybush tea and proteas. We are a 50 black commercial farmer supported by Western Cape Department of Agriculture in terms of the CASP and Market Access programs.

#### **Products**

**Products:** Teas

Certification: N/A

Sector: Teas

#### **Export History**

Yes, we are export ready. We are Tax Compliant, registered with SARS for Exports, attended the Wesgro Export Training Course and completed the SIZA SAQ's.

#### Company Representative

Theo, Adams
Manager
theo@kaukou.co.za
www.heroldmeander.co.za

## Marty's Beverage Company



#### **Company Description**

Maty's Virgin Mary is the ultimate tomato

#### **Products**

Products: Natural Ingredients, Non - alcoholic, Spiced Tomatoe Juice

<u>Certification:</u> vegan, non-alcoholic, contain no added sugar and are free from preservatives

Sector: Juices, Natural Ingredients, Non - alcoholic, Tomatoes

#### **Export History**

We are not export ready but working hard to become ready within 12 months. We have a potential export opportunity currently to Kuwait so may need to ready ourselves sooner than expected.

#### Company Representative

Martin, Raubenheimer Diretcor info@martys.co.za www.curedeli.co.za

## Monatea



#### **Company Description**

Monatea: a healthy certified organic rooibos-based botanical sparkling beverage, unique to this region but captivating enough to entice the world. It has robust yet delicate flavour, despite low/no sugar content and no added non-nutritive sweeteners.

#### **Products**

Products: Cold-brewed Sparkling Rooibos based soda infused with African botanicals to produce a variety of flavours

Certification: 100% Organic & Natural Ingredients

Sector: Beverages focus on teas

#### **Export History**

We make our products in a factory than is at international standards and can do large volumes.

#### Company Representative

Imraan, Jeeva Director imraan@drinkmonatea.com www.drinkmonatea.com



## Morgenster Wine and Olive Estate



#### **Company Description**

Family-owned and family-run. Situated near the foothills of the Helderberg Mountain in Somerset West, we produce award-winning Bordeaux-styled wines, Italian cultivars, and extra virgin olive oil.

#### **Products**

Products: Extra virgin Olive Oils, Olives, infused olive oils

Certification: halal, organic, ISO

Sector: Olive Oil, Wine

## **Export History**

15 years

#### Company Representative

Jason, De Beer Head: Sales & Marketing jason@morgenster.co.za www.morgenster.co.za

## Noble Hill Wines Pty Ltd

## NOBLE HILL

#### **Company Description**

Our wines are fruitful, structured, elegant, and above all authentic to their origin. Noble Hill is located on the the granite slopes of the Simonsberg mountains which have produced South Africa's finest wines for more than 300 years.

#### **Products**

Products: Extra virgin Olive Oils, Olives, infused olive oils

Certification: N/A

Sector: Olive Oil, Organic Wine, Wine

#### **Export History**

20 years

#### Company Representative

Kristopher, Tillery Winemaker/Proprietor kristopher@noblehill.com http://www.noblehill.com

## Rooibos Ltd



#### **Company Description**

Est. 1954, Rooibos Ltd is the oldest, largest supplier of Rooibos & Honeybush products worldwide. We are FSSC, organic (EU, NOP and JAS), UTZ, RFA and Fairtrade certified. Product is supplied in bulk, packed or extract.

#### **Products**

Products: Rooibos, Green Rooibos, Honeybush and Green Honeybush (Bulk, Private Label & Extracts)

Certification: FSSC22000, Kosher, Halal, EU, NOP/USDA and JAS Organic, Fairtrade, **UTZ & Rainforest Alliance** 

<u>Sector:</u> Agro-processed, Beverages, Halal, Natural Ingredients, Non - alcoholic, Organic, Teas

#### **Export History**

Since early to mid 1980's

#### Company Representative

Marijke, Ehlers Client Liaison marijke@rooibosltd.co.za www.rooibosltd.co.za

# Sunbird Rooibos Pty Ltd



#### **Company Description**

We source the best Rooibos teas in South Africa, elevating Rooibos tea to a discerning drink that is comparable to acclaimed specialty coffees and teas.

#### **Products**

Products: Agro-processed, Rooibos Tea, Rooibos Chai, Buchu & Rooibos, Hibuscus & Rooibos, Rooibos Teabags

<u>Certification:</u> Halal, Natural Ingredients, Non – alcoholic

Sector: Agro-processed, Halal, Natural Ingredients, Non - alcoholic, Teas

#### **Export History**

Our first export to Germany took place in 2017. Since then, we have exported to France, Sweden, Finland, and currently we are busy negotiating with a Chinese buyer.

#### Company Representative

Laura, Louw Marketing & Sales Manager sales@sunbirdrooibos.com www.sunbirdrooibos.com



# **Teamendous**



## **Company Description**

We aim to preserve & carry forth the unique qualities of Rooibos through all elements of our product & aim to advance the tradition of this proudly South African product across international borders.

#### **Products**

Products: Agro-processed Rooibos Teas

Certification: N/A

Sector: Teas

## **Export History**

We are export ready

#### **Company Representative**

Eugene, Marais Director eugene@teamendous.net https://teamendous.net/

# **Brand Solutions**



## **Company Description**

Beyers Chocolates is a family business, with a passion for making high-quality confectionery.

#### **Products**

Products: Agro-processed, Milk & Cream, Coffees, Other Related Products (Wallets, Purses etc)

Certification: N/A

<u>Sector:</u> Milk & Cream, Coffees, Other Related Products (Wallets, Purses etc)

## **Export History**

2 years

#### Company Representative

Marlize, Terblanche Tulbagh Marlize@brandsoutions.co.za www.Brandsolutions.co.za



# Goedgedacht Trading (Pty) Ltd



#### **Company Description**

Goedgedacht Trading is a private company which is solely owned by the Goedgedacht Trust a registered Non-Profit Organisation and was established to make money through the sale of its products to support the work of the Trust.

#### **Products**

Products: Agro-processed, Beverages, Extra virgin Olive Oil, infused dressing spray

Certification: FSSC 22000, FDA registered, Kosher and Halal Certified food and beverage processor

Sector: Agro-processed, Beverages, Olive Oil

#### **Export History**

Not exporting at present but have exported to the US for several years. (2017 - 2019)

#### Company Representative

Robert, Templeton **Managing Director** rob@goedgedacht.org www.goedgedachttrading.com



# Kleinbergskloof



#### **Company Description**

Company description: family owned and family run from our estate in the small coastal town of Stilbaai. We have been producing award-winning oil since 2013 and have recently been awarded as one of South Africa's top 10 olive oils in the 2020 SA Olive **Awards** 

#### **Products**

Products: Olive oil, olive products (marinated pitted olives, olives in brine, flavoured olives in brine, olive chutney, olive & onion marmalade, sweet olive salsa), green fig preserve, ripe fig jam, apricot jam

Certification: N/A

Sector: Jams/Marmalade/Spreads, Natural Ingredients, Olive Oil

#### **Export History**

Only recently started exporting - small amounts to one stocklist

#### Company Representative

Bianka, Boezaart Director bianka@kleinbergskloof.co.za www.kleinbergskloof.co.za

# L and S Commodities



## **Company Description**

L and S Commodities produces and exports several bespoke agri commodities, our main products being a variety of dehydrated citrus fruit.

#### **Products**

Products: Agro-processed, Berries, Citrus

<u>Certification:</u> OA, HACCP, ISO, (FDA-pending)

Sector: Agro-processed, Berries, Citrus

#### **Export History**

1 year

#### Company Representative

Adam, le Roux International Business development adam@Ins-enterprises.com www.lns-enterprises.com

# **Marbrin Olive Growers**



## **Company Description**

We are growers and producers of award winning extra virgin olive oil and other olive related products. We are situated in the Robertson Wine Valley Region in the Western Cape.

#### **Products**

Products: Agro-processed, Olive Oil, Table Olives

Certification: N/A

Sector: Agro-processed, Olive Oil, Table Olives

## **Export History**

Approximately 7 years

#### Company Representative

Briony, Coetsee Manager marbrinfarm@gmail.com www.marbrin.co.za

# Mardouw Investments ZA (Pty) Ltd



## **Company Description**

Producers of Extra Virgin Olive Oils and Table Olives

#### **Products**

Products: Extra virgin Olive Oil (Delicate, medium, intense styled oil). Bulk and bottled

Certification: FSSC22000

Sector: Olive Oil

## **Export History**

20 years

#### Company Representative

Philip, King General Manager philip@mardouw.com www.mardouw.com

# Masterstock Pty Ltd



## **Company Description**

Speciality Salts, Blossoms, Stocks and Seaweed

#### **Products**

Products: Speciality Salts, Edible Blossoms, Fruits, Herbs, Stocks, Seaweed

Certification: 100% pure, natural ingredients

Sector: Agro-processed, Edible Plant Stem, Leafy Green, Natural Ingredients, Olive Oil

## **Export History**

We have not exported

#### Company Representative

Lee-Anne, Gammage Co- Director sales@masterstock.co.za www.masterstock.co.za

# Rhodes Food Group



#### **Company Description**

Rhodes Food Group (RFG) is an internationally recognised producer of convenience meal solutions for customers throughout South Africa, sub-Saharan Africa and in major global markets. The product range includes canned fruit, jam, vegetable and meat products, bottled salads, fruit juices, fruit purees and concentrates, dry packed foods, fresh and frozen ready meals, pastry-based products and dairy products.

#### **Products**

Products: Baking Toppings, Baking Salts, Household Cleaning Salts, Canned Fruit, Jellies, Custard Powder, Jams & Spreads, Condiments & Sauces, Gravy, Coatings, Curry Powder, Herbs, Spices & Pepper, Pickles & Atchar, and Salads & Pickles.

Certification: BRC/IFS/FSSC 22000

Sector: Agro-processed, Beverages, Canned Food, Deciduous Fruit, Jams/Marmalade/Spreads, Juices, Pulps/Purees

#### **Export History**

We have been exporting for many years and export approximately 5000 containers per year. We are export ready.

#### Company Representative

Edwin. Kriel Head of International Sales edwin.kriel@rfg.com www.rfg.com

# Rush Nutrition Pty Ltd



#### **Company Description**

From a working mom with a passion for healthy eating, comes the dream of simple, local & natural nutrition. The healing African superfoods included in the range speak for themselves, what's not in the products speaks even louder.

#### **Products**

Products: Agro processed, Beverages, Halal, Juices, Natural Ingredients, Non alcoholic

Certification: Halal, Natural Ingredients

Sector: Agro-processed, Beverages, Halal, Juices, Natural Ingredients, Non - alcoholic

## **Export History**

We are export ready yes

#### Company Representative

Lara, Mare' MD lara@rushnutrition.co.za www.rushnutrition.co.za

# Sea Harvest Corporation (Pty)



#### **Company Description**

The Sea Harvest Group is a leading seafood, aquaculture, agri-processing and branded fast-moving consumer goods (FMCG) business with a global footprint.

#### **Products**

<u>Products:</u> Frozen fish, Cape Hake, Monkfish, LoligoSquid, Horse Mackerel, Prawns, Abalone, Oysters, Mussels, Added value seafood (crumbed & coated)

Certification: Marine Stewardship Council (MSC), BRC & HACCP approved

Sector: Frozen Fish, Hake, Monkfish, Squid

#### **Export History**

Sea Harvest has been producing and packing for top international brands and retailers since 1964, with a clear strategy to align itself with leading brands and role players in global markets. Sea Harvest products are present in retail and foodservice markets in 22 countries across the world. The company's primary export markets are in Europe and Australia but products are also exported to North America, the UK, Asia and the Middle East.

#### Company Representative

Konrad Geldenhuys Sales & Marketing Director KonradG@SeaHarvest.co.za www.seaharvest.co.za

# Southern Cape Bottling



## **Company Description**

At Southern Cape Bottling we are well known for creating high quality products at a reasonable price.

#### **Products**

Products: Beverages, Juices, Spirits & Liquors

Certification: N/A

Sector: Beverages, Juices, Spirits & Liquors

#### **Export History**

2 years

## Company Representative

Pierre, Terblanche Sales Excecutive pierre@scbinter.com www.southerncapebottling.co.za

# Southern Right Foods (Pty) Ltd



#### **Company Description**

Our products are made from the finest NON-Irradiated ingredients, free from Added MSG, Preservative free. Our Grinders is also Gluten Free. We can also offer Private Label. We deliver superior quality products at he right price all over the world.

#### **Products**

Products: Agro-processed assorted Spices and Mixes

Certification: Halal, Kosher, FDA Registered

Sector: Agro-processed

## **Export History**

**Since 2018** 

#### Company Representative

Perry, Levin Financial / Export Manager perry@walkerbayspice.co.za www.walkerbayspice.co.za

# Pro

# **Taste Africa Foods**



#### **Company Description**

Taste Africa Foods only source premium products from South Africa and its neighbors, and partner with iconic African brands who share our passion for local cuisine and unparalleled quality.

#### **Products**

Products: Premium ambient FMCG, Dried Mango

Certification: FSSC22000, Halal, Kosher, HACCP, ISO22000

Sector: Agro-processed, Fresh Produce, Halal, Non - alcoholic

## **Export History**

since 1995

#### Company Representative

Verena, Thomas marketing Manager ferialh@taste.africa www.taste.africa

# the realfood factory



#### **Company Description**

the real food factory plant based vegan condiment makers ,vegan sauces and pesto organic farm produce, ingredients and super-foods wholesale to the hospitality industry,

#### **Products**

Products: Agro-processed, Canned Food, Jams/Marmalade/Spreads, Natural Ingredients, Organic, Sauces & Pastes

Certification: N/A

Sector: Agro-processed, Canned Food, Jams/Marmalade/Spreads, Natural Ingredients, Organic, Sauces & Pastes

#### **Export History**

yes

#### Company Representative

jules, harris owner jules@realfoodfactory.co.za www.realfoodfactory.co.z

# United Exports (Pty) Ltd



#### **Company Description**

Ozblu blueberries are generally bigger, sweeter, crispier and juicer than the older varieties. United Exports is the sole marketer of this brand.

#### **Products**

Products: Blueberries, Value Added Blueberry Products and Stone fruit

Certification: Global GAP, SIZA, BRC, IFS Accredited

Sector: Berries, Fresh produce, Agro-processing

#### **Export History**

We have been exporting our fresh products but we have developed a range of Value added products and we need exposure of these.

#### Company Representative

Warren, Lupke **Business Process Manager** warren.lupke@unitedexports.com.au www.united-exports.com

# Zwembesi Farm (Pty) Ltd



#### **Company Description**

The Knysna Oyster Farm is the oldest oyster farm in South Africa. We have a world class HACCP packing facility that is listed in China. We supply the whole of South Africa as well as exporting to China, Hong Kong and Taiwan

#### **Products**

Products: Fresh or Frozen Pacific Oyster

<u>Certification:</u> HACCP approved Packing facility, Part of the SA Shellfish Monitoring Programme. Our export permit includes Dubai but can easily add other countries in the **UAE** and Middle East

Sector: Fresh Fish, Frozen Fish

#### **Export History**

We have been exporting for 4 years.

#### Company Representative

Gavin Schlaphoff Sales Director gavin@knysnaoysters.co.za www.oystersonline.co.za

# T

# Wines of South Africa



#### **Company Description**

Wines of South Africa (WOSA) is a fully inclusive body, representing all South African producers of wine who export their products. WOSA, which was established in its current form in 1999, has over 500 producers on its database, comprising all the major South African wine exporters. It is constituted as a not-for-profit company and is totally independent of any producer or wholesaling company. It is also independent of any government department, although it is recognised by government as an Export Council.

#### **Products**

Wine

#### **Export History**

Wines of South Africa represents the South African wine industry as the export marketing council.

#### Company Representative

Maryna Calow
Communications Manager
maryna@wosa.co.za
www.wosa.co.za

# 5 Walls Pty Ltd



#### **Company Description**

Female Owned & Managed entity in Logistics, Hospitality, Tourism & Supply Chain since 2014.

#### **Products**

Variety: Wine Varieties

Origin: Multi-Origin

Designation: Bottled

#### **Export History**

We are 80-90% Export ready. However, we believe that we can be 100% export ready if we can have more export ready support from WESGRO to fast-track our concept since we've already recently participated in WESGRO Advance Export Programme.

#### Company Representative

Fulu, Mphuthi Managing Director fulu@5walls.co.za www.5walls.co.za



# **Adama Wines**

Adama

## **Company Description**

Adama Wines is an all-women run company that has been making and selling their wines to wholesalers and retailers both locally and internationally for the past three years.

#### **Products**

Variety: Shiraz, Pinotage

Origin: Wellington

Designation: Bottled & Bulk

## **Export History**

We recently just started exporting both bulk and bottled products few months ago.

#### **Company Representative**

Praisy, Dlamini General Manager/ Winemaker praisy@bosmanadama.co.za www.adamawines.co.za



# **African Premium Brands**

APB

AFRICAN PREMIUM BRANDS

## **Company Description**

African Premium Brands (APB) is a wine, spirits, beverages production and distribution company based at Lourensford Wine Estate. APB has also taken over the management & ownership of the Lourensford wine cellar and production facility.

#### **Products**

Variety: Wines, Spirits, Beverages

Origin: Multi-Origin

Designation: Bottles & Bulk

## **Export History**

2015

#### **Company Representative**

Junior, Burger CEO junior@africanpremiumbrands.com www.africanpremiumbrands.com



# **Anura Vineyards**



## **Company Description**

South African Wine Producer

#### **Products**

Variety: Chardonnay, Chenin Blanc, Viognier, Cabernet Sauvignon, Cape Guvee, Merlot,

Syrah, Shiraz, Pinotage, Malbec, MCC

Origin: Simonsig

Designation: Bottled

#### **Export History**

20 Years

## **Company Representative**

Emil, Kanstinger Sales Manager emil@anura.co.za www.anura.co.za



# **Ashton Winery**



## **Company Description**

Ashton Winery was established in 1962 by a handful of local grape producers and today boasts a total of 46 members with an annual production of 24000 tons of grapes.

#### **Products**

Variety: Chardonnay, Chenin Blanc, Viognier, Cabernet Sauvignon, Merlot, Shiraz, Pinotage, sparkling wine, Rose, Grape Juice

Origin: Robertson

Designation: Bottled

## **Export History**

10 years

#### Company Representative

Helen, Mason Marketing Manager helen@ashtonwinery.com www.ashtonwinery.com



# Badger & Mountain Wines



## **Company Description**

We focus on quality small batch wines and natural wine making process. We have a Cape red blend, a white blend (both veritas awarded) and a new rosé.

#### **Products**

Variety: Cape Red Blend, Cape White Blend, Rose

Origin: Western Cape

Designation: Bottled

#### **Export History**

4 years

#### Company Representative

Adrian David, Strydom
Tulbagh and Cape Town
Adrian@greenhillwines.co.za
https://test.knowndesign.co/badgerandmountain/



# Best Spirits of Africa (Pty) Ltd



#### **Company Description**

Best Spirits of Africa (BSA) is a Cape Town based manufacturer of alcoholic beverages. We offer BSA Spirits brands for sale/export, and manufacture private labels. Key products are Gin, Brandy, Vodka. See sales site at www,bsoa.co.za

#### **Products**

Products: Gin, Brandy, infused spirits

Certification: N/A

#### **Export History**

**Export ready** 

## Company Representative

Maurice, DeVries
Director
maurice@bsoa.co.za
www.bsoa.co.za



# Ben Wren Wine



#### **Company Description**

Ben Wren Wine Company is an award winning wine-based drinks brand specialising in wine and spritzer 250ml cans. A brand that is good to the environment and surprises people with wine quality and value.

#### **Products**

Variety: Chenin Blanc, Rose, Bubbly Rose, Red blend, Sauvignon Blanc, Rosé Spritzers

Origin: Opstal Estate

Designation: Packaged in recycled cans

## **Export History**

Yes, we are export ready.

#### Company Representative

Ben, Wren MD ben@benwrenwine.com www.benwrenwine.com



## **Boland Cellar**



#### **Company Description**

Boland Cellar is a proudly South African wine business powered by a value-driven culture of ethical practices and sustainable partnerships. This enables us to offer a commitment of client specific, quality wines and wine services that exceed expectations. We strive to be the most trusted, valued and effective global wine partner of choice.

#### **Products**

Variety: Brut Chenin Blanc MCC, Chenin Blanc - Sur Lie, Chenin Blanc / Sauvignon Blanc / Grenache Blanc, Cappupino Ccinotage, Melita Chenin Blanc

Origin: Cape Coastal Region

Designation: IPW and HACCP accredited and has BRC accreditation through its bottling facilities; Boland Cellar also obtained full WIETA accreditation in 2016

#### **Export History**

Since 2000

#### Company Representative

Natasha Bosch Head of Sales Natasha@bolandkelder.co.za www.bolandcellar.co.za



# **Bonnievale Wines**



## **Company Description**

Bonnievale Wines is one of the larger wine producers in South Africa and is situated in the Robertson WO district. Grapes form member growers are processed at 4 production facilities.

#### **Products**

Variety: Chardonnay, Chenin Blanc, Sauvignon Blanc, Cinsault Rose, Cabernet

Sauvignon, Merlot, Pinotage and Shiraz

Origin: Robertson

Designation: Bottled & Bulk

#### **Export History**

5 years

## Company Representative

Naas, Erasmus Export Manager naas@bonnievalewines.co.za www.bonnievalewines.co.za



# **Cloof Wine Estate**



#### **Company Description**

Current capacity is 1,750 tons producing approx. 1.6 million bottles pa. One of only 38 SA producers that hold WWF Conservation Champions and are IPW approved as well as WEITA compliant.

#### **Products**

Variety: Chardonnay, Chenin Blanc, Cabernet Sauvignon, Merlot, Syrah, Shiraz,

Pinotage

Origin: Darling

Designation: Bottled

#### **Export History**

Over 10 years

#### **Company Representative**

Martin Breffit MD martin@cloof.co.za www.cloof.co.za



# **De Krans Wines**



## **Company Description**

De Krans Wines in Calitzdorp produces a whole range of quality wines from the classical varieties, as well as Moscato perlá wines, wines from Portuguese grape varieties and excellent quality fortified wines.

#### **Products**

Variety: Chardonnay, Chenin Blanc, Cabernet Sauvignon, Moscato, Pinotage Rose,

Pinot Noir

Origin: Garden Route

Designation: Bottled Wine, Vegan

#### **Export History**

24 years

## **Company Representative**

Boets, Nel MD: De Krans Wines boets@dekrans.co.za

www.dekrans.co.za



# **Diemersdal Wine Estate**



#### **Company Description**

Six generations of Louws have practiced the art of winemaking at Diemersdal since the Estate passed into their hands in 1885. More than 12 decades later, Diemersdal is a well-known landmark in the lush Durbanville Valley.

#### **Products**

Variety: Chardonnay, Cabernet Sauvignon, Merlot, Pinotage, Sauvignon Blanc, Viognier,

Shiraz, Rose

Origin: Durbanville

Designation: Bottled

#### **Export History**

20 years

#### Company Representative

Steffi, Layer International Marketing Manager steffi@diemersdal.co.za www.diemersdal.co.za



# Friesland Wines (Pty) Ltd



#### **Company Description**

Located in the Bottelary Hills, with elevated south-west facing slopes overlooking Table Bay, the boutique 36 hectare Steenkamp family farm Friesland is ideally situated for producing the finest quality Stellenbosch wines.

#### **Products**

Variety: Cabernet Sauvignon, Merlot, Shiraz, Sauvignon Blanc and Chenin Blanc

Origin: Stellenbosch

Designation: Bottled

## **Export History**

3 Years

#### Company Representative

Stefan, Truter
Sales & Marketing
stefan@frieslandwines.com
www.frieslandwines.com



# GG Wines (Pty) Ltd t/a Ernst Gouws & Co



#### **Company Description**

Welcome to Ernst Gouws & Co family wines.Located in Stellenbosch, South Africa.It is here that we have been perfecting our craft over four consecutive generations with wines bearing our family name as testament to our commitment to quality and value.

#### **Products**

Variety: Chardonnay, Chenin Blanc, Cabernet Sauvignon, Merlot, Pinotage, Sauvignon

Blanc, Pinot Noir, Shiraz

Origin: Stellennbosch

Designation: Bottled

#### **Export History**

We have been exporting for 18 years.

#### **Company Representative**

Ezanne, Gouws-du Toit Export Manager ezanne@ernstgouws.co.za www.ernstgouws.co.za



# **Gun Bay Wines**



#### **Company Description**

We are a wine export company with our own brand of Gun Bay Wines. We make use of the Cape's incredibly varied terroir and Mediterranean climate to craft our fruit forward, full-bodied wines that show great character and flavour at exceptional value.

#### **Products**

Variety: Sauvignon Blanc, Reserve Cab/Merlot, Smoothbore Red, Shiraz, Pinotage,

Merlot, Cab/Merlot, Cabernet,

Origin: Stellenbosch, Coastal

Designation: Bottled

#### **Export History**

We export to China, Singapore and Africa at present.

#### **Company Representative**

Andrew, Ing Owner andrew@gunbay.co.za www.gunbay.co.za



# Heron Ridge Wines



## **Company Description**

Heron Ridge Wines is a family owned boutique winery nestled underneath the Helderberg Mountain in Somerset West, South Africa. We specialize in Shiraz and have several wines based around this cultivar.

#### **Products**

Variety: Shiraz / Petit Verdot, Red Blend

Origin: Western Cape

Designation: Bottled

## **Export History**

We have been exporting for 10 years and are fully export ready.

#### Company Representative

Harry, Orpen Director harry@heronridgewines.co.za www.heronridgewines.co.za



# Holden Manz Wine Estate



## **Company Description**

Family owned boutique winery located in the heart of the beautiful Franschhoek Wine Valley producing a wide range of multi-award winning wines.

#### **Products**

Variety: grenache, cinsault, cabernet sauvignon, syrah, cabernet franc, merlot, chenin blanc, chardonnay and Semillon

Origin: Franschhoek & Western Cape

Designation: Bottled

## **Export History**

10 years

#### Company Representative

Gerard, Holden
Co-Owner
gerard@rockburycapital.com
www.holdenmanz.com



# Jan Harmsgat wines



## **Company Description**

We are a 100% blacked owned (51% Female) boutique Wine producer. We produce wine of very high quality. We also produce a 1005 pomagranate Juice we sell in 2I units

#### **Products**

Variety: Sauvignon Blanc, Cabernet Sauvignon, Pinot Nior, Shiraz, Pinotage, Merlot,

Chardonnay, MCC

Origin: Langeberg

Designation: Bottled

## **Export History**

Have been exporting to Belgium and USA.

#### Company Representative

Wesley, du Plessis COO wesley@thecurdcos.com https://special.janharmsgat.com/





# Kaapse Liqueurs(Pty)Ltd



## **Company Description**

Kaapse Liqueurs and Cape Spirits is a 100% South African Company producing Liqueurs, Buchu Gin and Cape XO Buchu Brandy (minimum 10year old blends of potstill brandies).

#### **Products**

Products: Liqueurs, Gin, Brandy

Certification: N/A

## **Export History**

Done a few DTI and 1 x Wesgro Shows1

## Company Representative

Carol, Mills
Director
kaapseliquers@gmail.com
www.kaapseliqueurs.com



# Liquid Safari



## **Company Description**

Liquid Safari markets and promotes small batch, hand crafted Methode Cap Classique from various vineyard and regions.

#### **Products**

Variety: Methode Cap Classique

Origin: Western Cape

Designation: Bottled

#### **Export History**

We are preparing

## **Company Representative**

Dianne, Cameron-Parker Founder and partner dianne@liquidsafari.com www.liquidsafari.co.za



# Liquor Consult Africa (Pty) Ltd



#### **Company Description**

We are a proudly South African company. Our focus is the facilitation of exports from major manufacturers that are export ready but lack the personnel and experience. Our team has collectively 40 years of experience with exports.

#### **Products**

Variety: Wines, Spirits, Beverages

Origin: Multi-origin

Designation: Premium partnership in wine, spirits & organic wine

## **Export History**

3 Months

#### Company Representative

Leigh, Botha
Operational Director
leigh@liquorconsultafrica.co.za
www.liquorconsultafrica.co.za



# **Lomond Wine Estate**



## **Company Description**

Lomond is situated near the southernmost tip of Africa. Our unique combination of geography, geology and climate results in terroir that is perfect for producing world-class wine.

#### **Products**

Variety: Sauvignon Blanc, Cabernet Sauvignon, Pinot Nior, Syrah, Pinotage, Merlot,

Chardonnay, MCC, Rose

Origin: Cape Agulhas

Designation: Bottled

#### **Export History**

15 years

#### **Company Representative**

Geoff, McIver
Director
geoff@LOMOND.CO.ZA
www.lomond.co.za



# Morgenster Wine and Olive Estate



#### **Company Description**

Family-owned and family-run. Situated near the foothills of the Helderberg Mountain in Somerset West, we produce award-winning Bordeaux-styled wines, Italian cultivars, and extra virgin olive oil.

#### **Products**

Variety: Vermentino , Sangiovese Rose, Sangiovese Red Blend, Nebbiolo , Cabernet

Sauvignon, Merlot, Cabernet Franc, Sauvignon Blanc

Origin: Stellenbosch, Herlderberg

Designation: Bottled

#### **Export History**

15 years

#### Company Representative

Jason, De Beer

Head: Sales & Marketing jason@morgenster.co.za www.morgenster.co.za



# **Neil Ellis Wines**



## **Company Description**

Wine producer in the Western Cape

#### **Products**

Variety: Sauvignon blanc, Chardonnay, Cabernet Sauvignon, Syrah, Grenache, Cinsaut,

Pinotage, Bordeaux blends, Rhone blends

Origin: Stellenbosch, Darling, Piekenierskloof, Elgin

Designation: Wines are Vegan Friendly and we also have no added sulphur wines

#### **Export History**

30 years

#### Company Representative

Charl, Ellis
Director
charl@neilellis.com
www.neilellis.com



# Nice Beverage Company

Nice.

## **Company Description**

Black-owned beverage company producing a canned wine product line following low intervention methods, enroute to becoming a 100% organic wine.

#### **Products**

Variety: Grenache Rose, Chenin, Cinsault Pet Nat

Origin: Swartland

Designation: Natural wine

#### **Export History**

Yes we are export ready

#### Company Representative

Hardy, McQueen CEO hardy@nicebevco.africa www.nicebevco.africa



# Noble Hill Wines Pty. Ltd.

# NOBLE HILL

#### **Company Description**

Our wines are fruitful, structured, elegant, and above all authentic to their origin. Noble Hill is located on the granite slopes of the Simonsberg mountains which have produced South Africa's finest wines for more than 300 years.

#### **Products**

Variety: Chenin Blanc, Viognier, Grenache Blanc, Marsanne, Mourvèdre, Syrah, Cabernet Sauvignon, Merlot, Cabernet Franc, Petit Verdot

Origin: Simonsberg-Paarl

Designation: We are certified in Conversion to Organic (EOS/NOP)

#### **Export History**

20 years

## Company Representative

Kristopher, Tillery Winemaker/Proprietor kristopher@noblehill.com http://www.noblehill.com



# Oldenburg Vineyards



#### **Company Description**

8 Km from Stellenbosch, our unique location benefits from the confluence of 8 Natural Elements, creating distinctive terroir and allowing us to make wines that truly reflect their origins.

#### **Products**

Variety: Chardonnay, Chenin Blanc, Viognier, Grenache Noir, Cabernet Sauvignon,

Cabernet Franc, Merlot, Syrah

Origin: Stellnbosch

Designation: Bottled Wine

#### **Export History**

20 years

## Company Representative

Thys, Lombard Export Sales Manager thys@oldenburgvineyards.com www.oldenburgvineyards.com



# PaardenKloof Estate (Pty) Ltd



Be Captivated by Nature

#### **Company Description**

PaardenKloof Estate is home to hand-crafted cool climate wines in Bot River, Walker Bay. The wines are boutique, single vineyard, single varietal Cab Sauv, Shiraz, Pinot Noir and Sauv Blanc. Looking to grow export footprint.

#### **Products**

Variety: Single Vineyard, Single varietal, Cool Climate, Terroir specific Cabernet

Sauvignon, Shiraz, Pinot Noir and Sauvignon Blanc

Origin: Bot River, Walker Bay

Designation: Bottled Wine

#### **Export History**

Exporter since 2019

## Company Representative

Daphne, Neethling Director daphne@paardenkloof.co.za www.paardenkloof.co.za



# **Painted Wolf Wines**



#### **Company Description**

A proudly South African wine company specialising in Pinotage, Chenin blanc and Rhone varietals. Exporting over 70% of production and dedicated to African wild dog conservation..

#### **Products**

Variety: Sauvignon Blanc, Chenin Blanc, Rose, Shiraz, Pinotage, Cabernet Sauvignon,

Peloton Blanc, Peloton Rouge, Viognier, Syrah

Origin: Walker Bay, Western Cape, Wellington, Swartland, Coastal Region

Designation: Bottled Wine, Vegan

#### **Export History**

12 years

#### **Company Representative**

Emma, Borg Owner/Director emma@paintedwolfwines.com www.paintedwolfwines.com



# Rickety Bridge Winery



#### **Company Description**

Rickety Bridge is nestled against the slopes of the Franschhoek mountains overlooking the majestic wemershoek mountain range. The wine estate was first established in 1797, and our focus has always been quality first and foremost.

#### **Products**

Variety: MCC Brut , MCC Brut Rose, Chenin Blanc, Chardonnay, Merlot, Pinotage,

Shiraz, Noble Late Harvest, Sauvignon Blanc, Semillon, Sauvignon

Origin: Franschhoek

Designation: Bottled

#### **Export History**

We have been exporting for the last 10 years. We are export ready.

#### Company Representative

Shaun, Page
Sales Director
wine@ricketybridge.com
www.ricketybridge.com



# Robinson & Sinclair



#### **Company Description**

Robinson & Sinclair is an export company representing premium and lifestyle wines from family-owned wine estates. Our mission is to connect international buyers with SA wineries, managing orders and adding value at each step of the process.

#### **Products**

Variety: Multiple Wine Varities

Origin: Franschhoek, Elgin, Paarl, Robertson, Stanford, Stellenbosch, Swartland,

Tulbagh, Wellington

Designation: Affliated with multiple Wineries

#### **Export History**

Since 2003.

## Company Representative

Riana, Theart
Sales Manager
riana@robinson-sinclair.co.za
www.robinson-sinclair.co.za



# Sarand Enterprises no.1 T/A Emex International



## **Company Description**

Export of Fresh Fruit & Wines

#### **Products**

Variety: Multiple Wine varieties

Origin: Multi-origin

Designation: Bottled Wine, Representing Multiple Estates

#### **Export History**

20 Years - Fresh Fruit

## **Company Representative**

Michael, Pretorius
Managing Director
michael@emexintl.co.za
www.emexintl.com



# Southern Cape Bottling



## **Company Description**

At Southern Cape Bottling we are well known for creating high quality products at a reasonable price.

#### **Products**

Products: Beverages, Juices, Spirits & Liquors

Certification: N/A

#### **Export History**

2 years

## **Company Representative**

Pierre, Terblanche Sales Excecutive pierre@scbinter.com www.southerncapebottling.co.za



# **Tamasa Trading**



## **Company Description**

We are agents for South African wine companies.

#### **Products**

Variety: Multiple Wine varieties

Origin: Multi-origin

Designation: Bottled Wine, Representing Multiple Estates

## **Export History**

Since 2015

## **Company Representative**

Dirk, Harris
Director - Exports
dirk@tamasawines.com
www.tamasawines.com



# The Bulk Wine Centre



#### **Company Description**

The Bulk Wine Centre represents a collaboration of wineries throughout the Western Cape through a single and streamlined wine export and marketing platform. We offer an easy of use, streamlined service, to all your wine needs.

#### **Products**

Variety: Most varieties available in the Western Cape

Origin: Any Origin the client needs

Designation: Bulk Exports, Private Label Bottle, Fair Trade, Organic (limited)

#### **Export History**

We have been in wine export bussiness for almost 5 years, and have allready built creditbility in the market.

#### **Company Representative**

Nadia, Engelbrecht CEO nadia@bulkwinecentre.com www.bulkwinecentre.com



# The Fishwives Club Boutique Winery



## **Company Description**

We are a wine brand made for a woman's sense of style and taste. We export our wine brand of 5 cultivars to 8 countries.

#### **Products**

Variety: Sauvignon Blanc, Chenin Blanc, Chardonnay, Rose, Merlot, Cabernet

Sauvignon, Pinotage Rose

Origin: Handpicked by winemakers

Designation: Bottled Wine, Canned beverage

## **Export History**

7 years

#### Company Representative

Patrick, Robertson CEO patrick@thefishwivesclub.co.za www.thefishwivesclub.com



# **Tierhoek Wines**



#### **Company Description**

Tierhoek is a small boutique wine farm in Piekenierskloof Mts, 760m above sea level with 44 year old Chenin Blanc & Grenache bush vines. We farm organically & our philosophy is to produce wines with minimum intervention to reflect Tierhoek's 14 years of exporting excellence.

#### **Products**

Variety: Sauvignon, Rosè, Chenin Blanc, Syrah, Grenache, Straw Wine, Methode Cap

De Classique

Origin: Cederberg

Designation: Bottled Wine

#### **Export History**

2007

#### Company Representative

Shelley, Sandell owner info@tierhoek.com www.tierhoek.com



# Van Loveren Vineyards (Pty) Ltd



#### **Company Description**

South Africa's leading family owned winery, with two AC Nielsen Top 10 brands and over hundreds of awards and accolades received over our 80 year history. We export our award- winning wines to over 60 countries worldwide.

#### **Products**

Variety: Multiple Wine Variety Ranges

Origin: Robertson

Designation: Bottled Wine

## **Export History**

25 years

#### Company Representative

Gavin, Whittaker Export Manager asia@vanloveren.co.za www.vanloveren.co.za



# **Villion Family Wines**



#### **Company Description**

Villion Family Wines from Walker Bay, South Africa. We focus on the production of premium, lifestyle and organic wines. Our wines are handcrafted while using environmentally friendly and traditional methods.

#### **Products**

Variety: Sauvignon Blanc, Sauvignon Blanc/Semillon Blend, Chenin Blanc, Semillon, Rose, Shiraz, Merlot, Cabernet Sauvignon, Cabernet Sauvignon/Merlot Blend

Origin: Walker Bay, Coastal

Designation: bottled wine in premium-, mid- and lifestyle- tiers as well as bottled organic wines

#### **Export History**

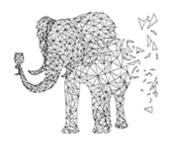
6 years

#### **Company Representative**

Kobie, Viljoen Winemaker/Owner kobie@villionwines.com www.villionwines.com



# Vinette Wine



## **Company Description**

The Pioneers of canned wine in South Africa.

#### **Products**

Variety: Chardonnay, Chenin Blanc, Merlot, Rose

Origin: Western Cape

Designation: Canned products

## **Export History**

12 months

## **Company Representative**

HP, Steenkamp Founder hp@vinettewine.co www.vinettewine.co



# Weltevrede Wine Estate



## **Company Description**

Weltevrede is a family-owned wine estate in the Robertson Valley, South Africa. This family business was founded in 1912 with the oldest existing vineyard planted in 1926.

#### **Products**

Variety: Chardonnay, Merlot, Cabernet Sauvignon

Origin: Robertson

Designation: Still wines and Cap Classique

#### **Export History**

Since 1995

#### Company Representative

Steyn, Fullard
Marketing Manager
weltevrede@weltevrede.com
www.weltevrede.com



























